





NEXT-GEN MEDICARE

Practical and Updated Training for Billing & Risk Management

Full Spine Adjusting, Coding and Modifiers

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MEDICALLY NECESSARY CARE

CLINICALLY APPROPRIATE CARE



Medical Necessity Care vs. Clinically Appropriate Care

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So? I'm a Full Spine Adjuster!

- Medical necessity definition dictates that you must prioritize each area of complaint
- Every visit:
 - S + O (P + ART) for every region treated
 - 2 DX codes for each region
 - Treatment plan for each/short and long term goals



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Understand and Implement Medical Necessity Definitions

The definition of Medical Necessity, per Medicare, is:


- The patient must have a **significant health problem in the form of a neuromusculoskeletal condition necessitating treatment, and the manipulative services rendered must have a direct therapeutic relationship to the patient's condition and provide reasonable expectation of recovery or improvement of function.**



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This Means Causally Related in All Areas to be Treated

- The complaint drives the examination, which drives the diagnosis and assessment, which drives the treatment plan
- No complaint, no covered adjustment
- Compensatory areas may be addressed for the patient and documented as such-correlate to examination findings



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Steps to Compliant Coding and Documentation of Full Spine Adjustments

1. Using the complete history, examination, and required clinical decision-making, determine a diagnosis and treatment plan for any patient being treated for an active condition. In the course of this process, define/identify the primary areas of subluxation clearly in your treatment plan.
2. Document all treatment rendered and every segment adjusted in your patient's health record and/or daily notes. Define how you differentiated between areas of primary (medically necessary) subluxations in your notes or areas of secondary (clinically appropriate) compensation that were addressed.
3. Match the levels of primary subluxation treated with the appropriate Chiropractic Manipulative Treatment (CMT) code. Do not count the areas of compensatory subluxations addressed when selecting the appropriate CMT code level to be billed.
4. Write an office policy about your intention to seek third-party reimbursement ONLY for those areas that are deemed medically necessary. Further, state that you will NEVER upcharge a patient or carrier when you address other areas (compensatory subluxation) in an effort to stabilize the primary subluxation(s).

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P

Plan:

Today's Treatment:

Primary Treatment:

- Diversified Chiropractic Manipulative Treatment (CMT) to the left C3, C4, right C5, L3, L4, right L5, right sacrum and right pelvic spine levels.
- Compensatory adjustments at levels T5, T6

Supportive Therapy:

- Hot pack and moist pack applied to posterior cervical (neck) and lumbar regions for 20 minutes
- Ultrasound with contact medium applied to posterior cervical (neck) region for 10 minutes at a setting of continuous 100% and at 1.0 W/cm2
- Lumbar and TMS, Ultrasound applied to lumbar, left and right sacroiliac regions for 20 minutes

Advised:

- To Effect: Treatment rendered without incident
- Next Visit: continue with treatment plan as scheduled

- Chiropractic technique clearly indicated
- Specific segments adjusted are noted
- Compensatory segments addressed are noted separately
- Ancillary services are clearly indicated, with location and details
- Time is documented for all therapies

Active Treatment Visit "P"lan

- Include technique for adjustments along with specific segments adjusted-both primary and compensatory
- Each modality is clear, with location and time

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Get your Requested Materials Ready!

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Spot Check Note Review Checklist

a. Does the subjective section of the note have a review of the each complaint/body region being treated?	<input type="checkbox"/>	<input type="checkbox"/>
b. Does the subjective section of the note contain comments about the patient's functional progress and/or level of pain?	<input type="checkbox"/>	<input type="checkbox"/>
c. Does the objective section include the words of completion that were performed or evaluated?	<input type="checkbox"/>	<input type="checkbox"/>
d. If this is a Medication, are the elements of SOAP present?	<input type="checkbox"/>	<input type="checkbox"/>
e. If this is a Medication, are the elements of SOAP present?	<input type="checkbox"/>	<input type="checkbox"/>
f. Is there an appropriate assessment with doctor thinking of patient progress?	<input type="checkbox"/>	<input type="checkbox"/>
g. Does the note reflect all the treatment rendered on this date of service and does it match the billing?	<input type="checkbox"/>	<input type="checkbox"/>
h. Describe note for the technique and the segments adjusted?	<input type="checkbox"/>	<input type="checkbox"/>
i. Is the note signed by the doctor within 24-48 hours of the date of service?	<input type="checkbox"/>	<input type="checkbox"/>
j. If this is a formal reevaluation, was it performed within an appropriate time frame?	<input type="checkbox"/>	<input type="checkbox"/>
k. If this is a discharge note, is there a discharge summary noted?	<input type="checkbox"/>	<input type="checkbox"/>
Was the care rendered within the guidelines of a typical medical review policy?	<input type="checkbox"/>	<input type="checkbox"/>

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Spinal and Extra Spinal CMT Codes

- 98940 - 1-2 Regions
- 98941 - 3-4 Regions
- 98942 - 5 Regions
- 98943 - Extra Spinal
- 98940-98943 - the basic building blocks and best descriptions of the DC's work
- Most comprehensive physician code to describe chiropractic services

CERVICAL

THORACIC

LUMBAR

SACRUM

PELVIC

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Extra Spinal Adjusting

- Regions
 - Head
 - Upper extremities (shoulder to fingers)
 - Lower extremities (hip to toes)
 - Anterior ribs
 - Abdomen
- May be billed once per visit
- Can be billed along with spinal CMT code
- Confirm reimbursement

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CMT with Muscle Work

- May be mutually exclusive procedures
- 97140 billable only in separate body region
- 97124 may be billable along with CMT depending on edits

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97010 Hot/Cold Packs

- Application of hot packs, ex. hydrocollator packs or moist towels
- Application of ice packs or cryotherapy
- Often a non-covered service
- Does NOT include applying BioFreeze or any other type of topical analgesic
- Never charge a Medicare patient

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CPT Code

usage and ratios

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	Total	Total by Category	Ratios by Category
Chiropractic Manipulation			
98940	20		0.49%
98941	4092	4112	99.51%
98942	0		0.00%
98943	0	0	0.00%
S8990	0	0	

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	Total	Total by Category	Ratios by Category
Chiropractic Manipulation			
98940	20		0.49%
98941	4092	4112	99.51%
98942	0		0.00%
98943	0	0	0.00%
S8990	0	0	

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Chiropractic Manipulation			
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98941	4092	4112	99.51%
98942	0		0.00%
98943	0	0	0.00%
S8990	0	0	

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Modalities and Procedures																
97010																0
97012	250	232	286	298	245	240	222	252	252	195	177	217				2866
97110	370	378	364	387	304	312	263	284	316	289	234	277				3226
97140	360	410	395	347	296	300	245	215	259	246	197	165				3435
97150																0
97530																0
97535																0

Remember we had 99% of code 98941!

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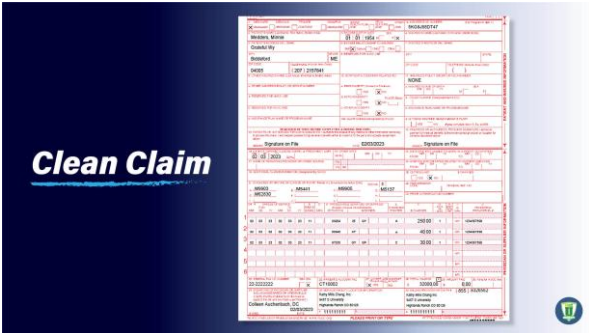
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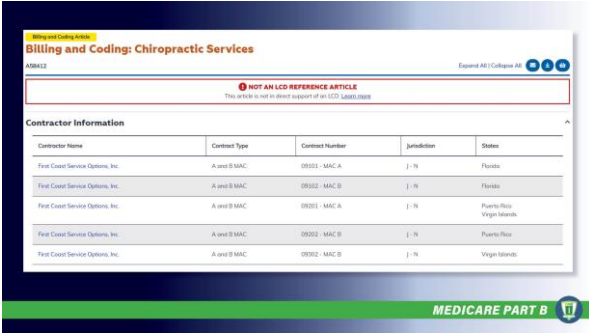
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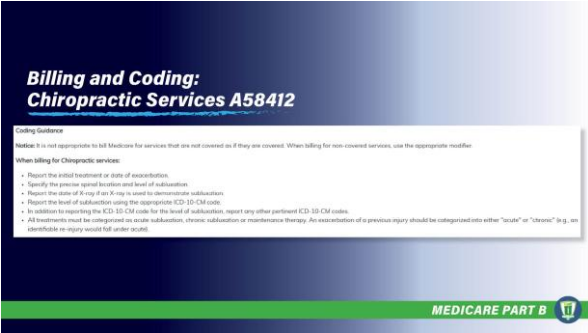
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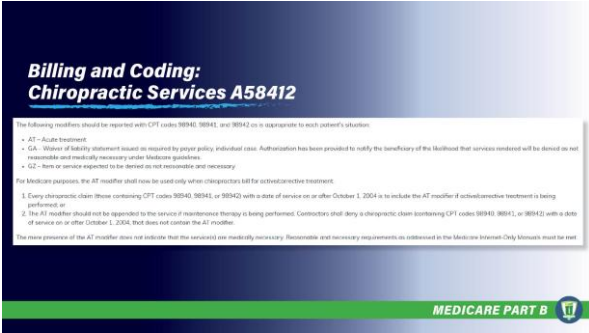
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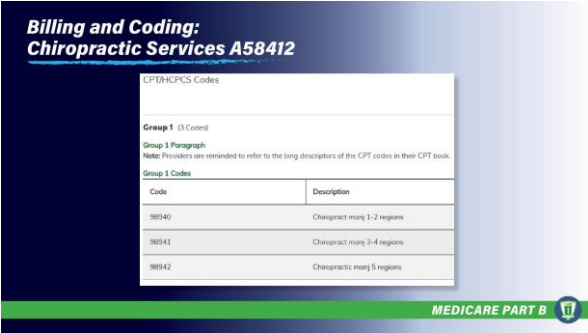
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UnitedHealthcare Medicare Advantage chiropractic and acupuncture coverage

Quick reference guide

Routine chiropractic and acupuncture benefits cover additional services not covered by original Medicare. These additional benefits are offered on some, but not all, UnitedHealthcare® Medicare Advantage plans.

In this quick reference guide, you'll learn about what original Medicare covers and what some UnitedHealthcare plans cover for chiropractic and acupuncture benefits.

You can also use this guide for important phone numbers, websites and addresses, as well as a list of common CPT® codes to use for claims submissions.

Questions?

For chat options and contact information, visit UHCprovider.com/contactus.

MEDICARE PART C

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Chiropractic services: Medicare covered vs. routine

	UnitedHealthcare® Medicare Advantage-covered	Routine
What's covered?	Medicare covers only manual manipulation of the spine to correct subluxation.	Routine chiropractic is a supplemental benefit offered on some UnitedHealthcare Medicare Advantage plans. This benefit allows members to visit chiropractors for pain relief, neuromusculoskeletal disorders and nausea.

MEDICARE PART C

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Chiropractic CPT codes

Medicare-covered:	
Chiropractic manipulations for subluxation*	
98940	Chiropractic manipulative treatment, spinal (1 to 2 regions)
98941	Spinal (3 to 4 regions)
98942	Spinal (5 regions)
Modifier: AT	• This modifier should be used when reporting service 98940, 98941, 98942 • This modifier shouldn't be used when providing maintenance therapy

*We follow the CMS Medicare coverage and coding guidelines for all network services.

Routine:	
Chiropractic manipulations and other services for indications other than subluxation	
98940	Chiropractic manipulative treatment, spinal (1 to 2 regions)
98941	Spinal (3 to 4 regions)
98942	Spinal (5 regions)
98943	Chiropractic manipulative treatment (CMT), extraspinal, 1 or more regions
Modifier: AT	• Routine chiropractic claims shouldn't contain the AT modifier

MEDICARE PART C

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