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1



### Documentation 101- The Life Cycle of a Patient's Chart


Dr. Colleen Auchenbach, DC, MCS-P, CPMA




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## Outcomes

- Overview of basic documentation requirements
- Communicating medical necessity in the documentation
- Capturing the entire patient's story from initial visit to discharge to wellness care or maintenance
- Best practices for utilizing abbreviations, addressing legibility, and authentication of signatures



8



Good Documentation Tells the Story!

9

### How Documentation Tells a Story


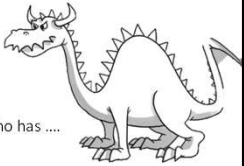
**Beginning/setting**  
"a long time ago in an office far, far away, a patient came in ..."


**Protagonist**  
"the patient is ... year old male/female who has .... (History)"

**Conflict**  
"the patient has ... (problem that needed fixed)"


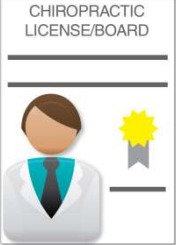
**Action**  
"The patient undergoes ... (your treatment) to address the problem"


**Resolution**  
"The patient no longer has the problem (Discharge from Medically Necessary care) and is living happily ever after with maintenance treatment"





10





### Know Your Audience


- Another healthcare provider
- Your board
- A malpractice attorney
- Third-party payer's medical necessity auditor
- Each has different but necessary requirements for your documentation

11

### Anatomy of a Patient Chart


**Every Chart Should Have:**

- New Patient Intake
- Copy or scan of Insurance Card(s) (if applicable)
- Patient Consent Authorization
- Record Release Authorization
- Office Financial Policy
- Authorization to treat a minor (if applicable)
- X-ray report form (if applicable)
- Patient Health History
- HIPAA Notification of Privacy Practices Acknowledgment
- Record of Fees/Charges/Payments
- Payment Plan (if applicable)
- Diagnosis
- SOAP Note (aka: daily visit notes)
  - Subjective, Objective, Assessment, Plan (include DC's signature)
- Initial Exam and re-exams
- Insurance Billing and Remittance data (if applicable)



Initial Documentation Collected

Ongoing Documentation

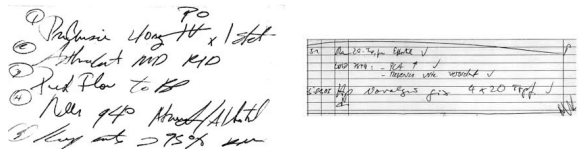


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Legibility

- Use blue or black ink
- Never use correction fluid or erase
- Correct errors by putting one line through it, make your correction, and initial and date the change
- Legible to an external auditor or third-party



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Palmetto GBA

Introduction M Part B

Topics

Tools

Forms

Events and Education

New to Medicare

Chiropractic Medical Records and Documentation: Comprehensive Error Rate Testing (CERT) Program

Specialties

Chiropractic

Chiropractic Medical Records and Documentation: Comprehensive Error Rate Testing (CERT) Program

Chiropractic Medical Records and Documentation: Comprehensive Error Rate Testing (CERT) Program

As a Medicare provider, you may receive a request from the CERT Contractor, NCI Information Systems, Inc., for medical records. There are special requirements for chiropractors when responding to requests from the CERT Contractor.

Chiropractic Medical Records and Documentation

Medicare requires that individual services provided be clearly identified in the medical record. The signature for each entry must be legible and should include the practitioner's first and last name and applicable credentials, e.g., D.O., D.C., or M.D. For more information about signatures, please refer to "Medicare Medical Records: Signature Requirements, Acceptable and Unacceptable Practices" and [CERT M2M Fact Sheet Complying with Medicare Signature Requirements](#) (PDF, 838 KB).

When the CERT Contractor requests documentation from doctors of chiropractic medicine, the request letter will contain specific instructions to provide records/documentation for the preceding six months prior to the date of service for the sampled claim(s), if the services in those six months are associated with the same condition(s). When you submit documentation to the CERT Contractor in response to their request, it is important that you clearly identify the services planned and rendered.

Signature Requirements

- Know the Rules
- Know Your Software Settings

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Q: What is required for a valid signature?


A:

- Services provided or ordered must be authenticated by the ordering practitioner
- Handwritten or electronic signatures (stamped signatures are not acceptable)
- Legible Signatures

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Records Management


- Secure- Locked files or Password Protected
- Authorized Access - Individual Users Assigned
- Limited Permissions- EHR on a need-to-know basis
- Patient's Right of Access – HIPAA rules
- Backed Up – Confirmed data back ups and integrity checks



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The Patient's Story

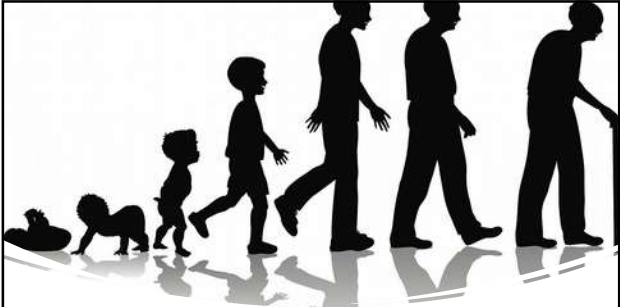
Let the Record Reflect..



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The Life Cycle of the Patient Chart

- A complete history
- Treatments performed
- Rationale for therapy
- Discharge date for maintenance care
- Maintenance treatments
- Everything that relates to how their health is managed by your office

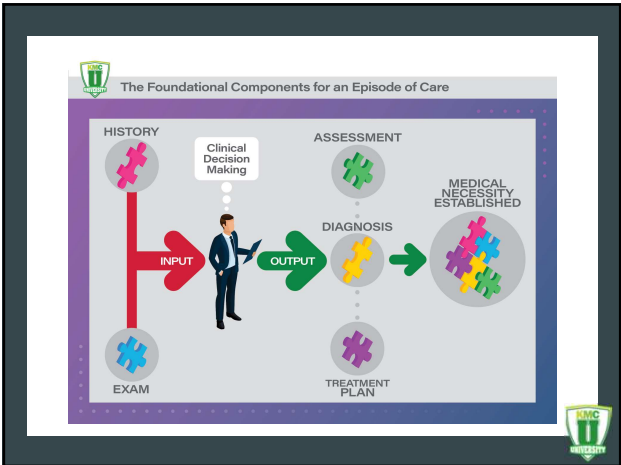


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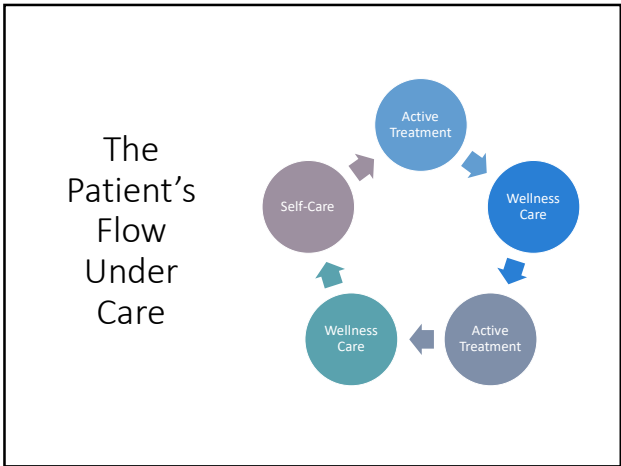




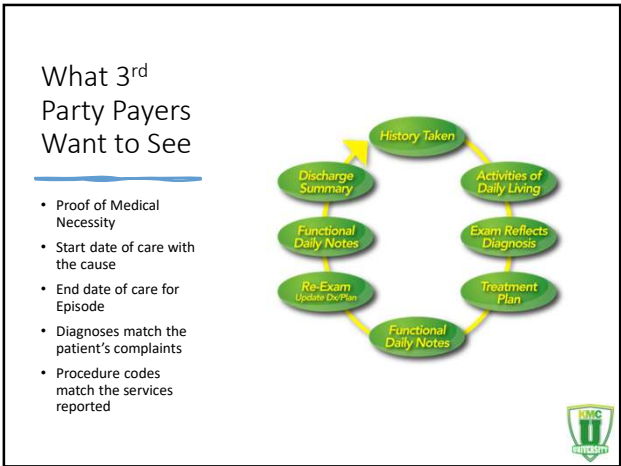
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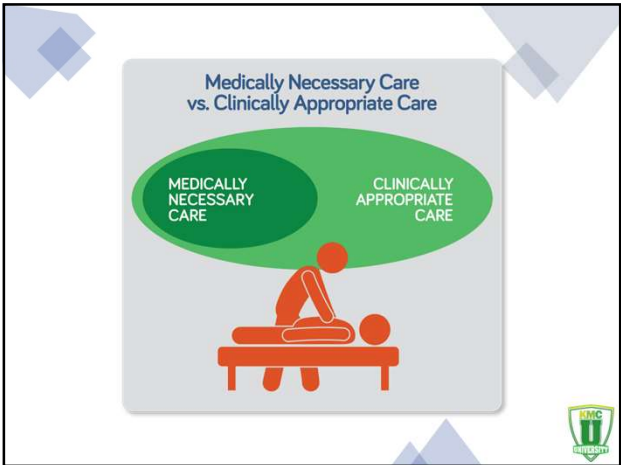
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### Is All Care Medically Necessary?

#### Clinically Appropriate Care

- Enhances life
- Relieves symptoms
- Wellness care
- Supportive care
- Maintenance care

#### Medically Necessary Care

Yields a significant improvement in patient's clinical findings and FUNCTION

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### Medicare Documentation Guidelines in the Absence of Others

#### Initial Visit

- History
- Description of Present Illness
- Physical Exam
- Diagnosis
- Treatment Plan
- Date of initial treatment

#### Subsequent Visits

- History
- Review of chief complaint
- Physical Exam
- Document daily treatment
- Progress related to treatment goals/plan

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### 3rd Party Payers Documentation Expectations

Treatment-related documentation is critical to determine whether 3rd party coverage and payment is warranted. Supporting Medical Necessity is the key to success.

- Medical necessity is defined as accepted health care services and supplies provided by health care entities for the evaluation and treatment of a disease, condition, illness, or injury and is consistent with the applicable standard of care.

In chiropractic, this means:

- The patient must have a significant health problem in the form of a neuromusculoskeletal condition that needs treatment. The manipulative services rendered must have a therapeutic relationship to the patient's condition and provide a reasonable expectation of recovery or functional improvement.

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if coverage is available for physical therapy, the following conditions of coverage apply.

#### GUIDELINES

##### Medically Necessary

- A physical therapy evaluation is considered medically necessary for the assessment of a physical impairment.
- Physical therapy services are considered medically necessary to improve, adapt or restore functions which have been impaired or permanently lost and/or to reduce pain as a result of illness, injury, loss of a body part, or congenital abnormality when ALL the following criteria are met:
  - The individual's condition has the potential to improve or is improving in response to therapy; maximum improvement is yet to be attained; and there is an expectation that the anticipated improvement is attainable in a reasonable and generally predictable period of time.
  - The program is individualized, and there is documentation outlining quantifiable, attainable treatment goals.
  - Improvement is evidenced by successive objective measurements.
  - The services are delivered by a qualified provider of physical therapy services (i.e., appropriately trained and licensed by the state to perform physical therapy services).
  - Physical therapy occurs when the judgment, knowledge, and skills of a qualified provider of

#### Payer Requirements

- Potential to improve
- Individualized program with quantifiable, attainable treatment goals
- Improvement is evidenced by successive objective measurements

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### The Easy Stuff



#### Daily Treatment

- What was done for the patient
- This should be supported by the treatment plan which was formulated from the history and examination findings

#### Maintenance/Wellness treatments

- Document to state/federal standards

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### The Not-So-Easy Stuff



- History that relates to Medical Necessity treatment
- Examination
- Rationale for treatments
- Treatment plan
- Assessment
- ALL of these must be written in the documentation

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### History: Doctor Listening

- Patient history, written and spoken
- Ask thoughtful questions
- Chief and additional complaints
- History of Present Illness (HPI), Review of Systems (ROS), and Past, Family, Social History (PFSH)
- Begin to formulate thoughts about examination

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### Recap of History

History =  
foundational gathering of information

- Tell the story of the patient's condition
- Create assumptions of Diagnosis during intake

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### A Medical Reviewer Expects to see History

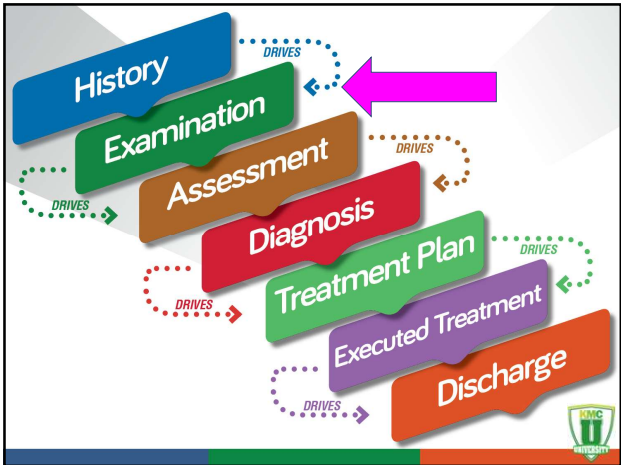
In order to determine the above referenced patient's eligibility for benefits, additional information is needed for one or more of the reasons checked below. Please return this letter AND the requested information by fax at [redacted] or mail.

<input checked="" type="checkbox"/> Admit/Discharge Dates	<input type="checkbox"/> Lab/Corp/Pathology Report
<input checked="" type="checkbox"/> History and Physical	<input type="checkbox"/> Mammogram Report
<input type="checkbox"/> Account Charged for Each Service	<input type="checkbox"/> MR/IMA Report
<input type="checkbox"/> Need Certificate Holder Identification Number	<input type="checkbox"/> Onset Date for the Condition
<input type="checkbox"/> Copy of Identification Card	<input type="checkbox"/> Operative/Procedure Report
<input type="checkbox"/> Date First Committed for this Condition	<input type="checkbox"/> Description of the Code Used
<input type="checkbox"/> Date(s) Services Were Rendered	<input type="checkbox"/> Prescription for Durable Medical Equipment
<input type="checkbox"/> Diagnosis	<input type="checkbox"/> Purchase Price for Durable Medical Equipment
<input type="checkbox"/> Documentation of Medical Necessity	<input type="checkbox"/> Referring Physician's Name and Address
<input type="checkbox"/> Emergency Room Report	<input type="checkbox"/> Study Models
<input type="checkbox"/> Explanation of Medicare Benefits	<input type="checkbox"/> Tracking
<input type="checkbox"/> Labor and Delivery Report	<input type="checkbox"/> Valid CPT Code for Services Rendered
<input checked="" type="checkbox"/> Office Notes	<input type="checkbox"/> X Complete Copy of Medical Records
<input type="checkbox"/> Therapy Notes	<input type="checkbox"/> Tilt Table Study
<input type="checkbox"/> Sleep Study Results	<input type="checkbox"/> Neuropsychological Evaluation
	<input type="checkbox"/> Skilled Nursing Facility Records From [redacted]

Please return this letter AND the above requested information. Please respond as soon as possible. Upon receipt of all requested information, please allow an additional 15 days to complete processing of this claim. Thank you for your cooperation and prompt response.

Sincerely,  
The Medical Review Department-C,  
Anthony Blue Cross and Blue Shield

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### Examination: Doctor Finding

- Driven by history
- Include tests and measurements to quantify history
- Record everything in the patient's record
- Determine whether additional diagnostic testing rationale exists

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### How History Relates to the Examination

- Examination is needed to substantiate history findings
- Each piece of history has meaning
- Exam objectively supports subjective data from patient



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### Exam Provides Proof

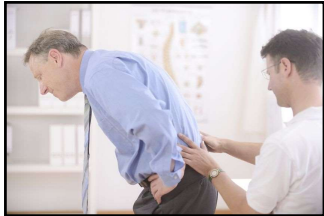
Positive history components become ortho/neuro/palpation examinations

Physical exam confirms or disproves your assumptions about your Diagnosis




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### Confirmation



- Observation
- Inspection
- Selective tissue tension
- Resisted isometric
- Neuromuscular
- Functional assessment
- Special tests

Quantifies condition with objective data  
We choose the test to confirm our assumptions from the history




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### Tell Us What You're Thinking

- Why are the tests being ordered? X-rays, labs, other diagnostic tests, referrals, and DME
- Why did you decide to do what you did?

What's between your ears must appear in the documentation.



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**Radiographs:**  
Rationale: Based upon the patient's history and examination, this most recent cervical trauma, and a history of prior neck injury, cervical radiographs were ordered. As routine procedure the patient confirmed that there were no contraindications to taking these films, including but not limited to pregnancy, trying to become pregnant, receiving active radiation therapy, or other contraindication for X-ray exposure.

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### Assessment: Doctor Thinking

History + Exam =  
Assessment and Diagnosis  
=> Tx Plan

- Diagnosis for **each region** **you plan to treat**
- Treatment plan is based on Assessment and Diagnosis
- Diagnosis and plan **for each component service**



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Diagnosis – Part of Documentation

- Diagnosis is a **critical part** of the Medical record
- Expected to have diagnosis in **English** in the record
- Stand alone ICD-10 codes are **not** Diagnosis

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### Every Episode Needs a Plan

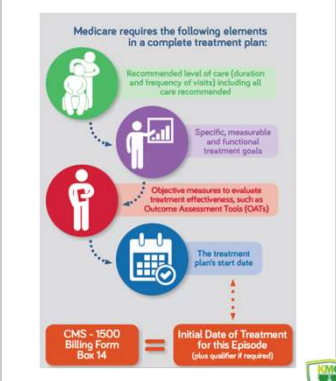
- Whether a couple of visits, a month of care, or a longer episode
- The plan is the **doctor's roadmap** to what treatment will be provided based on findings



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### Elements of a Treatment Plan

- Duration, frequency and all recommended services or procedures.
- Specific, measurable and functional treatment goals.
- Objective measures to evaluate effectiveness.



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### Writing Effective Treatment Goals

Meet the guidelines by including functional short-term goals (STG) and functional long-term goals (LTG) in your compliant treatment plan. Include specific dates the goals are expected to be achieved.

Definitions



Well-written and clear treatment goals are patient-centered and contain the following elements:



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### Be a **SUPER** Doctor-Compliant & Professional

- Every service or treatment provided must have a distinct and separate rationale
- Tell why you are performing the therapies for this specific patient



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## Your Medical Records Must Tell the Story

**GOALS AND RECOMMENDATIONS**

*order by severity.*

- X-Rays of cervical, thoracic, and lumbar spine and left shoulder. *Why are you repeating films taken?*
- Moist Heat/Cold Packs to the mid back, low back, and left shoulder, Electrical Muscle Stimulation to the mid back, low back, and left hip, and Ultrasound therapy to the neck. *moving frequency, duration, goal*
- Chiropractic treatment 3 times per week for 4 weeks, with a planned re-evaluation for further care if needed. *what are the goals of tx?*
- Request X-ray/Radiology reports from previous physician.
- Schedule appointment with Medical Doctor ASAP. *why + for what purpose?*

**SUPPORTS**

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## What Not To Do

**Plan:**  
The patient is in the acute inflammatory stage, the first of three phases of healing. This stage can last between 46-72 hours with associated swelling, redness, warmth and pain. Exercises will target reactivation through proprioception, balance, isometrics within pain free ROM, as well as spinal stabilization exercises within pain free range of motion. Cardio Training can be initiated. I see nothing in her history that indicates this is acute, if anything the history supports a chronic problem.

**Goals:**  
decrease swelling and edema  
decrease pain  
break up scar tissue and fibrous adhesions  
decrease muscle spasms  
increase active range of motion  
increase passive range of motion  
restore biomechanical integrity  
prevent re-injury

**These will not work for treatment goals. You must have specific short and long term goals for each area of the body you are billing for. You have the intake form where she filled out her ADL limitations so you should use that for your goals. You are completely missing your treatment plan.**

**Today's treatment included the following: 1-2 region manipulation, examination and consultation.** *Need to list the specifics of what segments were adjusted and with what technique.*

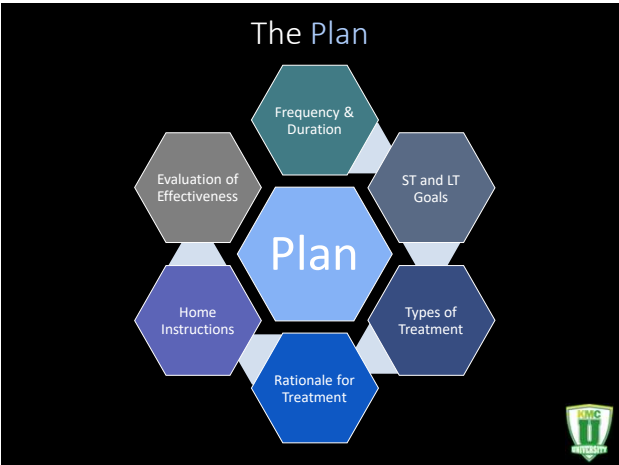
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## Treatment Plan vs. Executed Treatment

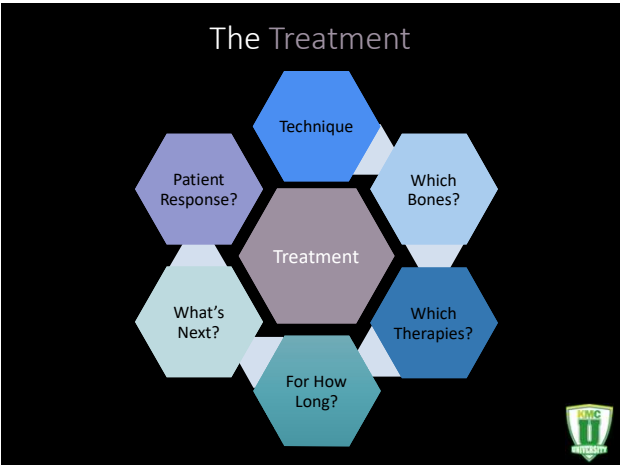
The Documentation Should Show the Difference!



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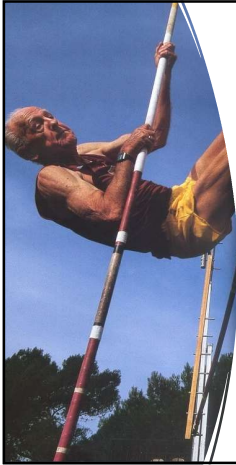
60

### Execute Treatment: Doctor Fixing

- Clarify and execute your plan
- Goals are associated with the plan
- Medical necessity is clear
- Code the correct treatment that you chose



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### Daily Subjective Documentation Must Include Patients' Self-Appraisals

Examples:

- Better - Ability to brush hair in the morning without thumb and index finger tingling 50% of the time
- Worse - Increased difficulty putting on socks and now requires assistance from a family member
- Same - No change in ability to walk one block without increased pain

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### Include function in the conversation



Know the complaints, functional deficits, and goals so your can focus your conversation on how they have changed.


- Better
- Worse
- Same
- Measurable

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### Good Subjective

Patient reports cervical pain that is dull and rated at 3/10. She reports there has been no change in her overall neck pain since the last visit, but she now is able to sleep 7-8 hours a night with 3 hours uninterrupted by pain.


Since the last visit the patient has decreased in sharp low back pain from a 4/10 to 2/10. He says "It didn't hurt to ride my bike here today." When asked how long of a drive that was, he indicated that it was about a 30 minutes.



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### Gathering Functional Self-Assessment

"Mrs. Klaus, your walking ability really seems to have improved. When you first came in you were able to walk about 10 feet without that sharp pain... How far are you able to walk today without the pain coming back?"



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### Gathering Functional Self-Assessment

"I understand you feel your back pain is the same as when you first came in. At that time, you could only stand to do dishes for 10 minutes, and spasms would start ... How long can you stand to wash dishes now?"



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# Subjective

Date06/18/2013

Provider

Subjective:  
The patient said that over the last visit.

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# Daily Objective Findings

The Objective section:

Follows the area(s) of complaint

Verifies changes since the previous visit

Documents support for what will be treated on that day's visit

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# What We Hope to See

**Daily Assessment:** showing continued improvement and meeting expectations as indicated in today's subjective and objective evaluation.

- Current Functional Ability: Todd currently has the ability to lay down and stay asleep for 2 hours before being awakened by the next pain. He's dressing more easily and finding less difficulty in concentrating. I believe he is on course to meeting his short term goal of sleeping an uninterrupted 4 hours within 30 days.

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# (P) If You Treated Today...

Today's Treatment:

- Primary Treatment (1-2 regions): Diversified and Drop Table - Chiropractic Manipulative Treatment (CMT) to the C2, C3, C4, C5 and C6 spinal level(s).

- Supportive Therapy to optimize treatment effectiveness the following therapy(s) were performed:

- As per treatment plan - Hot Pack: hot moist pack applied to posterior cervical (neck) and upper thoracic region(s) for 15 minutes.

- As per treatment plan - EMS Unattended low volt EMS applied to left side of neck, right side of neck, left trapezius and right posterior trapezius region(s) for 15 minutes.

- Advised

- Tx Effect: Examination and treatment performed today without incident

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# Tell the FULL Story

71

History

Examination

Assessment

Diagnosis

Treatment Plan

Executed Treatment

Discharge

DRIVES

DRIVES

DRIVES

DRIVES

DRIVES

DRIVES

DRIVES


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# Continue Care or Discharge?

---

- Assessment findings justify continued care or discharge
- Final exam should verify **maximum therapeutic benefits** has been achieved
- Clearly documented in the patient's chart
- Communication to patient necessary




The diagram illustrates a patient's functional improvement over time, categorized by episodes of care. The vertical axis represents 'Patient Functional Improvement' and the horizontal axis represents 'Episodes of Care'. The grid is divided into four quadrants based on the type of care (Active Treatment or Preventive Maintenance) and the patient's functional status (Improved or Not Improved).

- Top-Left (Improved, Active Treatment):** A patient (top photo) shows a steady increase in functional improvement, indicated by a yellow line with a green star at the end. A green box labeled 'NEW BOX 14' is shown.
- Top-Right (Improved, Preventive Maintenance):** The patient continues to show improvement, indicated by a green line with a green star at the end. A green box labeled 'NEW BOX 14' is shown.
- Bottom-Left (Not Improved, Active Treatment):** A patient (bottom photo) shows a decrease in functional improvement, indicated by a red line with a red star at the end. A red box labeled 'NEW BOX 14' is shown.
- Bottom-Right (Not Improved, Preventive Maintenance):** The patient continues to show improvement, indicated by a green line with a green star at the end. A green box labeled 'NEW BOX 14' is shown.

Take A  
Closer Look

---

*“Be open to  
the idea that  
you can  
always learn”*

A close-up, black and white photograph of an owl's face, showing its large, orange-yellow eye and detailed feather patterns. The owl is looking slightly to the left of the frame. The image is positioned on the right side of the slide, partially overlapping the white background.[illegible]

# Auto-Salted Notes

Date	12/21/2020	
Provider:	neurological complaints	*** continued from previous page ***
Date	12/23/2020	
Provider:	neurological complaints.	*** continued from previous page ***

Date	12/31/2020	
Provider:	chance of a need for long-term treatment. It also means that there is a 60 to 80% chance of long-term residuals of . primary presenting musculoskeletal, orthopedic and neurological complaints.	*** continued from previous page ***
<p>She is recovering from radiation and this process will take time.</p> <p>Spinal adjustment is used to release pinched or irritated nerves and to help restore more normal movement of spinal segments.</p> <p><b>Pain:</b>  The patient is in the acute inflammatory stage, the first of three phases of healing. This stage can last between 46-72 hours with associated swelling, redness, warmth and pain. Exercises will target reactivation through proprioception, balance, isometrics within pain free ROM, as well as spinal stabilization exercises within pain free range of motion. Cardio Training can be initiated.</p>		

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# Streamline the Process



79

# Master Internal Systems

- Team member driven documentation
- They gather relevant data
- You review out of sight of the patient then...
- You lead the conversation
- Save as much as an hour a day



80

# Record Standards That Apply to All

# KNOW THE RULES!



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# Timely Documentation



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# Timely: What Medicare Says\*

- CMS expects the documentation to be generated at the time of service or shortly thereafter
- Delayed entries within a reasonable time frame (24 to 48 hours) are acceptable for purposes of clarification, error correction, the addition of information not initially available, and if certain unusual circumstances prevented the generation of the note at the time of service

*\*Centers for Medicare and Medicaid Services. Medicare Claims Processing Manual. Chapter 12 - Physicians/Nonphysician Practitioners, Section 30.6.1.*

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# What Medicare Says

A provider can't submit a claim for payment until documentation is completed.

- You can't submit the claim until the note is fully documented and signed
- In other words – "Until you sign off on your notes all of the work you did is unbillable!"



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The Lifecycle of Your Patient's Record

+

Create/Receive

⚙

Use/Modify

🛡

Maintain/Protect

🗑

Dispose/Destroy

📁

Archive/Preserve



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Recap

Overview of basic documentation requirements

Communicating medical necessity in the documentation

Capturing the entire patient's story from initial visit to discharge to wellness care or maintenance

Best practices for utilizing abbreviations, addressing legibility, and authentication of signatures

Identifying deficiencies that may be present in your documentation



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