



The Documentation Lifecycle-From Initial Visit to Zero Balance

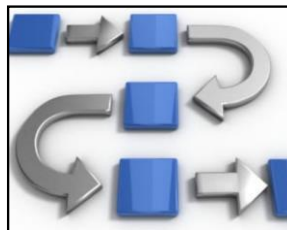
Kathy (KMC) Weidner, MCS-P, CPCO, CCPC, CCA

Sponsored by Foot Levelers



1

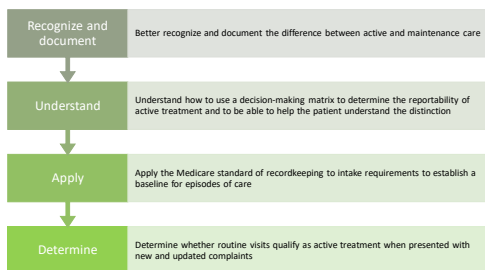
Today's Plan



- Follow a patient from initial visit through to discharge and maintenance care
- Evaluate the total patient
- See how it's managed
- See how it's documented
- See how it's coded

2

Our Additional Plan for Today



3

Good Documentation Tells the Story!

4

Know Your Audience

- Another healthcare provider
- Your board
- A malpractice attorney
- Third-party payer's medical necessity auditor
- Each has different but necessary requirements for your documentation



Documentation



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The Life Cycle of the Patient Chart

- History
- Treatments performed
- Rationale for therapy
- Release dates from MN care
- Maintenance treatments
- Returns to MN care
- Everything that relates to how their health is managed by your office

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- Prove Medical Necessity
- Cause and start date
- End date of care
- Diagnosis match patient complaints, does that match billing and coding
- Is patient on/following a treatment plan?

What 3rd Party Payers Want to See

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Your Patient's Flow Under Care



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This Now Becomes the Story You May Have to Tell

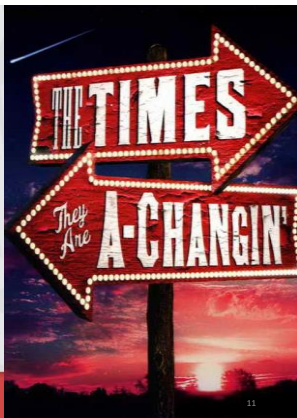


Let the Record Reflect..

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Let's be clear:

- None of this is new
- Compliance is been around for decades
- The difference now, is auditors, insurance companies and the government are bothering to look!
- Now for some "Risk Management"



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Your Passion is Also a Regulated Business

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Parts of an Effective Office Compliance Program

- CMS/Medicare
- OIG compliance
- HIPAA
- OSHA
- CLIA
- Anti-Kickback Laws
- Stark Laws
- State laws
- Employment Laws



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Who is the OIG?

Office of Inspector General's (OIG) mission is to protect the integrity of Department of Health & Human Services (HHS) programs as well as the health and welfare of program beneficiaries.



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Government's Healthcare Oversight

HHS OIG is the largest inspector general's office in the Federal Government, with approximately 1,600 dedicated to combating fraud, waste and abuse and to improving the efficiency of HHS programs

A majority of OIG's resources goes toward the oversight of Medicare and Medicaid — programs that represent a significant part of the Federal budget and that affect this country's most vulnerable citizens

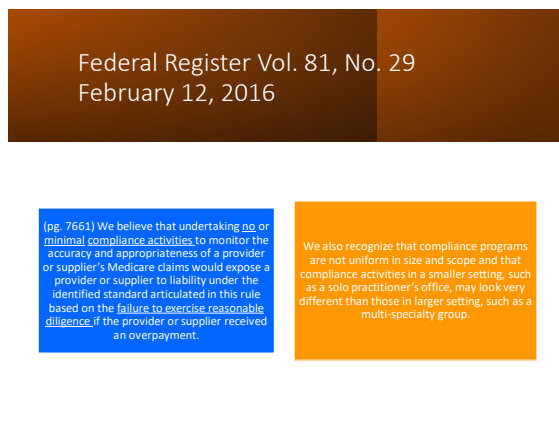


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Federal Register Vol. 81, No. 29
February 12, 2016

(pg. 7661) We believe that undertaking no or minimal compliance activities to monitor the accuracy and appropriateness of a provider or supplier's Medicare claims would expose a provider or supplier to liability under the identified standard articulated in this rule based on the failure to exercise reasonable diligence if the provider or supplier received an overpayment.

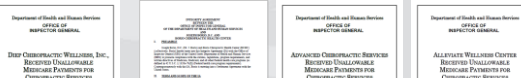
We also recognize that compliance programs are not uniform in size and scope and that compliance activities in a smaller setting, such as a solo practitioner's office, may look very different than those in larger setting, such as a multi-specialty group.



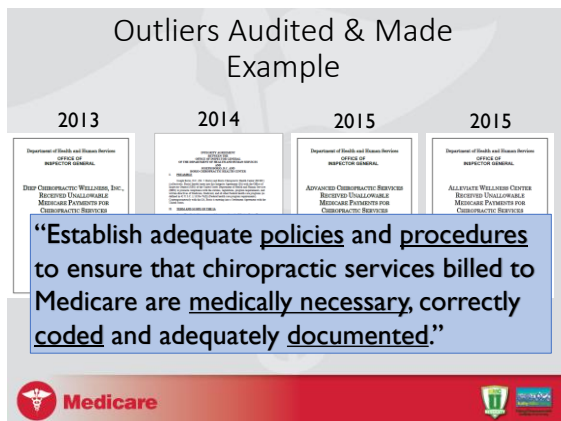
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Outliers Audited & Made Example

2013 2014 2015 2015



“Establish adequate policies and procedures to ensure that chiropractic services billed to Medicare are medically necessary, correctly coded and adequately documented.”



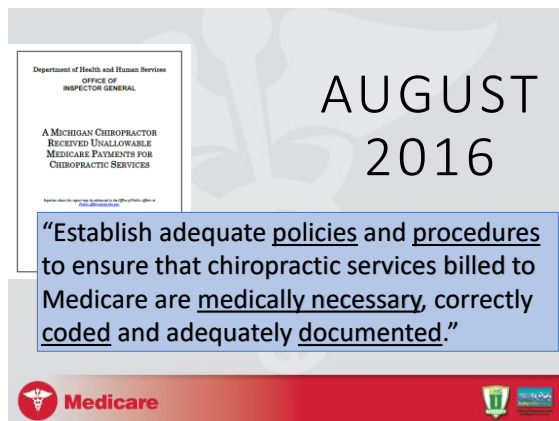
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AUGUST
2016

Department of Health and Human Services
OFFICE OF
INSPECTOR GENERAL

A MICHIGAN CHIROPRACTOR
RECEIVED UNALLOWABLE
MEDICARE PAYMENTS FOR
CHIROPRACTIC SERVICES

“Establish adequate policies and procedures to ensure that chiropractic services billed to Medicare are medically necessary, correctly coded and adequately documented.”



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Compliance Program Purpose

Integrate policies and procedures into the physician's practice that are necessary to promote adherence to federal and state laws and statutes and regulations applicable to the delivery of healthcare services



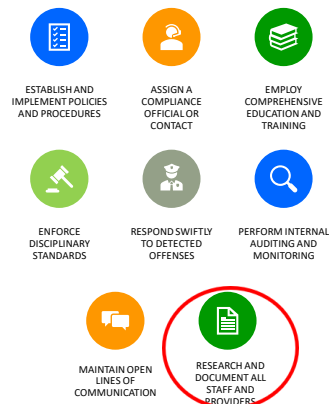
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OIG Recommends Policies and Procedures to Address THESE Risks

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Elements of an OIG Compliance Program



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March 2015

OIG and HHS Announce over \$2.8 Billion in Returns from Joint Efforts to Combat Health Care Fraud
 Administration recovers \$7.70 for every dollar spent to fight health care-related fraud and abuse, third-highest on record.

More than \$2.8 billion has been returned to the Medicare Trust Fund over the life of the Health Care Fraud and Abuse Control (HC FAC) Program, Attorney General Eric Holder and HHS Secretary Sylvia M. Burwell announced on March 19. The government's health care fraud prevention and enforcement efforts recovered \$3.1 billion in taxpayer dollars in FY 2014 from individuals and companies that attempted to defraud federal health programs, including programs serving seniors, persons with disabilities, or those with low incomes. For every dollar spent on health care-related fraud and abuse investigations in the last three years, the administration recovered \$7.70. This is about \$2 higher than the average return on investment in the HC FAC program since it was created in 1997. It is also the third-highest return on investment in the life of the program.

The recoveries reflect a two-pronged strategy to combat fraud and abuse. Under new authorities granted by the Affordable Care Act, the administration continues to implement programs that move away from "top and chase" efforts targeting fraudsters to preventing health care fraud and abuse in the first place. In addition, the Health Care Fraud Prevention and Enforcement Action Team (HEAT), now jointly by the HHS Office of the Inspector General and Department of Justice (DOJ) is changing how the federal government fights certain types of health care fraud. These cases are being investigated through real-time data analysis in lieu of a prolonged subpoena and account analysis, resulting in significantly shorter periods of time between fraud identification, arrest, and prosecution.

CMS is adopting a number of preventive measures to combat fraud and abuse. Provider enrollment is the gateway to billing the Medicare program, and CMS has put critical safeguards in place to make sure that only legitimate providers are enrolling in the program. The Affordable Care Act required a CMS reevaluation of all existing 1.5 million Medicare suppliers and providers under new screening requirements. CMS will have requested all reevaluations by March 2015. As a result of this and other proactive initiatives, CMS has deactivated 470,000 enrollments and revoked nearly 28,000 enrollments to prevent certain providers from re-enrolling and billing the Medicare program.

CMS also continued the fiscal 2014 temporary moratorium on the enrollment of new home health or ambulance service providers in six fraud hot spots. This extension will allow CMS to continue its actions to suspend payments or remove providers from the program before allowing new providers into potentially over-supplied markets.

Similar to the technology used by credit card companies, CMS is using its Fraud Prevention System to apply advanced analytics to all Medicare Fee-For-Service claims on a streaming, national basis. The Fraud Prevention System identifies aberrant and suspicious billing patterns, which in turn trigger actions that can be implemented quickly to prevent payment of fraudulent claims. In the second year, the system saved \$210.7 million, almost double the amount identified during the first year of the program.

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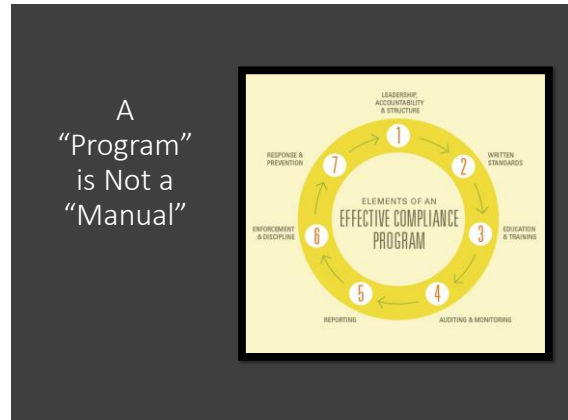


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What An OIG Compliance Program Isn't

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The Gospel According to KMC...

"It's ridiculous to think that in today's climate you can run the business of healthcare without a mandatory compliance program. It's tantamount to thinking that you can adjust without going to chiropractic school."

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KMC's "Either/Or" Principle
Traditional Part B Medicare

Either enrolled with Medicare or don't see Medicare Patients
 Either covered service or statutorily excluded service
 Either Medicare responsible or patient responsible
 Either active treatment or maintenance care
 Either mandatory ABN or voluntary ABN
 CMT is either AT or GA

Medicare Never \$8990 with Traditional Part B Medicare

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Step One: Must Know The Difference | Chiropractic is Different In Medicare

CHIROPRACTIC MEDICARE BENEFITS AND LIMITATIONS	
Covered and Payable	Active Treatment (AT) Spinal Chiropractic Manipulative Tx (CMT) CPT Codes 98940, 98941, 98942
Covered but Not Payable	Spinal CMT codes are deemed Covered but Not Payable when performed for: <ul style="list-style-type: none"> • Chiropractic maintenance treatment • More than one spinal manipulation per day
Statutorily Excluded from Medicare Chiropractic Benefit	All services/supplies ordered or provided by a chiropractor, other than those defined above, are excluded from the Medicare benefit, and therefore the patient is responsible for payment. This includes but is not limited to: <ul style="list-style-type: none"> • Extremity CMT 98943 • X-rays • Products/supplies • Therapies • Claims • Alternative treatment protocols

*ABN is not required for these services. Office Financial Policy is recommended to communicate these limitations of Medicare coverage.

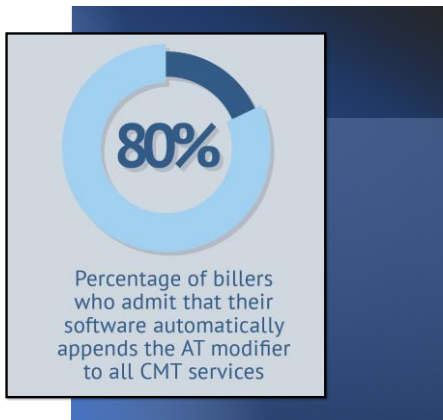
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WHAT THE DC SAYS | WHAT THE OIG SAYS

"All the care I deliver is 'active' so I bill with the AT modifier 100% of the time."

"I'll bet you really don't know the definition of medical necessity if that's the case."

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Original Medicare vs Medicare Advantage

ORIGINAL MEDICARE	MEDICARE ADVANTAGE
1. Includes Part A and B	1. Includes Part A, Part B and usually Part D
2. Provides coverage for beneficiaries nationwide	2. An alternative to original Medicare whose carrier limits coverage to providers in a certain geographic area
3. Patient has a deductible and 20% which applies to all covered services	3. Patient has a copay and sometimes deductible, often lower out of pocket costs than original Medicare
4. Benefits are directly from the Federal Government	4. Benefits are administered by a private plan such as Humana or Aetna
5. Requires you to use CMS' Mandatory ABN when rendering non-covered services	5. May require you to use their ABN when rendering non-covered or excluded services
6. Details on diagnoses, covered conditions and documentation are usually located in the Local Coverage Determinations(LCD) by the MAC	6. Coverage and benefits are located in the Plan's reimbursement policy or Medical Review Policy.
7. The appeals process is unique to original Medicare	7. MA appeals process is different than original Medicare
8. For DCs, spinal adjustment is the only covered service	8. Chiropractic coverage is dependent on the payer and may or may not be included in the plan.
9. Medicare does not pay for statutorily non-covered services (e.g., exams and therapies)	9. These plans may pay for otherwise statutorily non-covered services (e.g., exams and therapies)

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Step Two-Enrollment Part B

Things to do:

- ★ Apply for a National Provider Identification number (NPI)
- ★ Every provider must enroll in Medicare to treat a Medicare patient. **There is NO Opt-Out for chiropractors.**
- ★ Providers must enroll their corporate business entity in Medicare and attach individual provider numbers by reassigning benefits.

PART B

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Types of Medicare Coverage: Part B

- Basic Medicare Part B coverage is what most of the senior population have
- Medicare Part B is optional
- Medicare Part B is usually the primary coverage

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Obligations of DCs When Agreeing to Accept and Treat Medicare Part B Patients

Accept and Treat Medicare Part B Patients

NO (Not Enrolled in Medicare Part B)

- Does not accept Medicare Part B patients for covered OR excluded services

YES (Must Be Properly Enrolled with Medicare)

- Must charge proper fee for excluded services
- Must bill active treatment CMT on behalf of patient
- Payer specific documentation required
- Medical Necessity guidelines apply
- Coding is based on documentation
- Proper use of billing modifiers required

Non-Participating

- Regulated limiting fee charged for CMT
- May accept assignment on case-by-case basis for CMT

Participating

- Accepts allowed regulated fee for CMT
- Always accepts assignment for CMT

Legend: Billing (Blue), Patient Finances (Red), Documentation (Green), Compliance (Orange), Coding (Blue)

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Types of Medicare Coverage: Part C


- Also known as Medicare Advantage Plans or Replacement Plans— "Managed Care Medicare"
- Redirects benefits to a private carrier
- No Part A or B

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Step Three-Enroll in Part C Plans if Desired

PART C

★ Decide whether to enroll with Medicare Part C plans. Some Part C plans include additional benefits which may cover more than CMT. **NOTE:** If you are out of network, do not treat Medicare Part C patients as cash patients. Plan type impacts billing requirements. PFFS plans require a provider to accept terms or refer the patient out. Other plan types, bill the limiting fee.



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Obligations of DCs When Agreeing to Accept and Treat Medicare Part C Patients

Accepts and Treats Medicare Part C Patients

NO (Not enrolled in any Part C Plan):
 - Does not accept Medicare C patients for covered or non-covered services.
 - Change same as Part B for active CMT. Submission may be required. - See verification.
 - May elect to treat and bill payer directly. May become "deemed" provider.
 - **Paying Out Of Pocket/Not Insured:**
 - Charge Part B allowed limiting fee for active CMT. Implement a legal and compliant discount for excluded services.
 - If submission not required, provide receipt acceptable for payments using proper coding.
 - Follow State minimum and liability documentation requirements.

YES (Enrolled in a Part C Plan):
Non-Participating with Patient's Plan:
 - Limited to the contracted fee for payment. Patient may still be responsible for excluded services.
 - Must bill on behalf of patient.
 - Payer specific documentation required.
 - Medical Necessity guidelines apply.
 - Coding is based on documentation.
 - Proper use of billing modifiers required.
 - Billing (yellow circle), Patient Finances (purple circle), Documentation (green circle), Compliance (red circle), Coding (blue circle).

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Important Considerations Each Visit

- Is today's visit in an active episode or not?
- What visit number within the episode?
- Length of time since last visit?
- Enough to start new episode of I, B or FE?
- Full evaluation required for medical necessity?
- Always a doctor decision...not a money decision!

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Understand and Implement Medical Necessity Definitions



The definition of Medical Necessity, per Medicare, is: The patient must have a significant health problem in the form of a neuromusculoskeletal condition necessitating treatment, and the manipulative services rendered must have a direct therapeutic relationship to the patient's condition and provide reasonable expectation of recovery or improvement of function.

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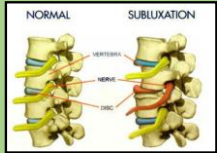
86%

Percentage of chiropractic claims reviewed that did not document the medical necessity as required by Medicare, according to 2018 OIG audit reports

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The Opposite of Active Treatment

Maintenance therapy is defined (per Chapter 15, Section 30.5.B. of the Medicare Benefits Policy Manual) as a treatment plan that seeks to prevent disease, promote health, and prolong and enhance the quality of life; or therapy that is performed to maintain or prevent deterioration of a chronic condition.





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Fun Facts

The patient must have a subluxation of the spine as demonstrated by x-ray or physical examination (PART)

The date in Box 14 on the CMS-1500 Claim form indicates the first date of treatment for this episode of care, and should match the date documented in the treatment plan.

A Medicare contractor can refuse to pay claims until additional documentation to support medical necessity is submitted.

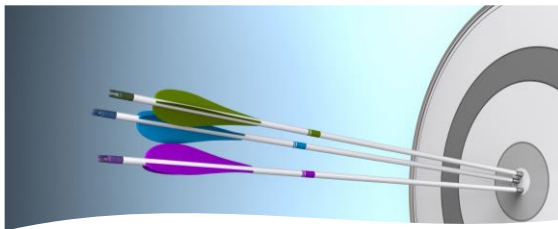



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Medical Review is collection of information and review of medical records to ensure that payment is made only for services that meet all Medicare coverage, coding, and medical necessity requirements. This process often determines whether chiropractic services are considered active or maintenance.

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Denials Relate to Three Things

- Denied based on the benefit
 - Denied based on **Medical Necessity**
 - Denied based on coding
 - Medical Review policy errors are also Medical Necessity Errors
- 

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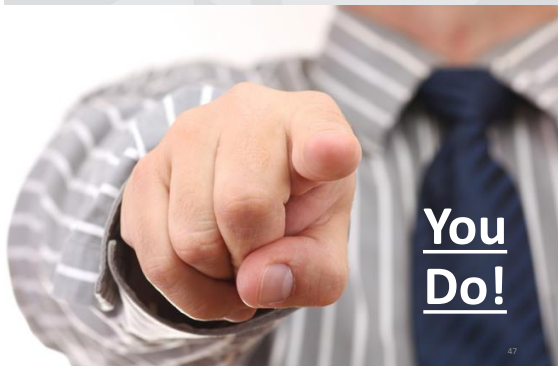


Rationale for Denials Are Two-Fold

- **Binding Rationale:**
 - Medical Policy Manual
 - Medical Review Policy
 - Local Coverage Determinations (LCD)
 - Local Coverage Articles (LCA)
 - National Coverage Determinations (NCD)
- **Persuasive Rationale:**
 - Generally Accepted Standards
 - MedLearn Matters
 - Best Practices
 - Qualified and Certified Consultants
 - American Chiropractic Association
 - CPT Editorial Panel-CPT Books
 - CPT Assistant Articles

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Who Determines Active vs. Maintenance?



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Documenting Medical Necessity in History or Subjective if Incident

- Include a **Mechanism of Trauma** for every new patient or new episode
- Ask leading questions of your patient to elicit a specific incident that precipitated the pain and **Functional Loss** that the patient is experiencing
- "Before experiencing your low back pain, did you slip or fall?"
- "Can you recall anything unusual that happened prior to not being able to walk?"
- Record any incident that the patient can relate that ties to the **Complaints** that brought them into your office and their **Functional Loss** from those complaints



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Use Medicare Documentation Guidelines in the Absence of Others

Initial Visit

- History
- Description of Present Illness
- Physical Exam
- Diagnosis
- Treatment Plan
- Date of initial treatment

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Medicare Documentation Job Aid for Chiropractic Doctors

Initial Evaluation

- History
- Date of initial treatment
- Description of present illness
- Symptoms bearing a direct relationship to level of subluxation causing patient to seek treatment
- Family history (if relevant) (recommended)
- Past health history (recommended)
- Mechanism of trauma (recommended)
- Quality and character of symptoms/problems (recommended)
- Onset, duration, intensity, frequency, location and radiation of symptoms (recommended)
- Aggravating or relieving factors (recommended)
- Prior interventions, treatments, medication, and secondary complaints (recommended)

Contraindications (e.g., risk of injury to patient from dynamic thrust, discussion of risk with patient) (recommended)

- Physical examination (P.A.R.T.)
- Evaluation of musculoskeletal/nervous system through physical examination
- Documentation of presence or absence of subluxation must be included for every visit
- Treatment given on day of visit (if applicable)
 - Include specific areas/levels of spine where manipulation was performed
 - Manual devices that are hand-held with the thrust of the force of the device being controlled manually may be covered; however, no additional payment is made nor does Medicare recognize an extra charge for use of the device.

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Is the condition likely to be treated as an INCIDENT, BURST or EPISODE?

KMC University's classification of treatment lengths for active treatment are described as incidents, bursts, and episodes. Follow these cues to verify that your documentation is sufficient to warrant the level of recommended care.

Is there a subluxation present, capable of causing a significant neuromusculoskeletal (NMS) condition, and does the patient have a documented loss of function that can be improved?

→ YES → **CONSIDER:** Will the condition likely be resolved within 1-3 visits?

→ NO → **CONSIDER:** Will the condition likely be resolved within about a month?

→ YES → **CONSIDER:** Will the condition likely require treatment beyond a month?

DOCUMENT:

- History/Chief Complaint
- Mechanism of injury
- OATs result and score
- Exam/Physical Findings/PART
- Measurable functional deficits
- TX Plan including goals, and estimated discharge

Formal EM service **may not be necessary**. Documentation within DMF may be possible.

Incident

- History/Chief Complaint
- Mechanism of injury
- OATs result and score
- Exam/Physical Findings/PART
- Measurable functional deficits
- TX Plan including goals, and estimated discharge or re-evaluation date

Formal EM service **necessary** to establish medical necessity for this reach care.

Burst

- History/Chief Complaint
- Mechanism of injury
- OATs result and score
- Exam/Physical Findings/PART
- Measurable functional deficits
- Date of next re-evaluation (by week at least every 30 days)

Formal EM service **necessary** to establish medical necessity for this reach care.

Episode

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I know they need care...now what?

Is the condition likely to be treated as an INCIDENT, BURST or EPISODE?

KMC University's classification of treatment lengths for active treatment are described as incidents, bursts, and episodes. Follow these cues to verify that your documentation is sufficient to warrant the level of recommended care.

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→ YES → **CONSIDER:** Will the condition likely require treatment beyond a month?

This is the \$64,000 Question

Medicare

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DCs Must Answer with Certainty!

Is there a subluxation present, capable of causing a significant neuromusculoskeletal (NMS) condition, and does the patient have a documented loss of function that can be improved?

If No....

In this circumstance, per Medicare coverage requirements, medical necessity cannot be established and therefore the condition is likely maintenance care.

Medicare

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If YES...it's time to plan...

CONSIDER: Will the condition likely be resolved within 1-3 visits?

→ YES → **CONSIDER:** Will the condition likely be resolved within about a month?

→ YES → **CONSIDER:** Will the condition likely require treatment beyond a month?

HINT: Setting internal treatment protocols keeps you from reinventing the wheel with each new condition

Medicare

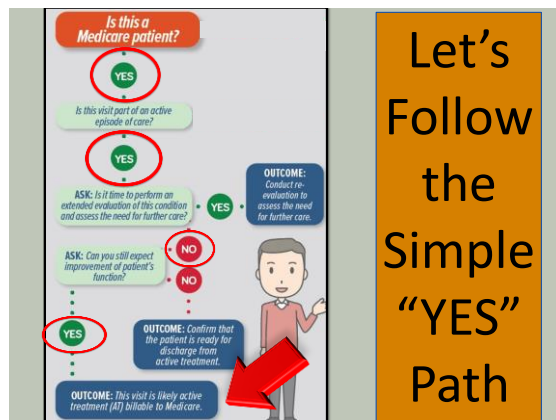
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Not Medicare Only...



The concept of medical necessity, active episodes of care, and maintenance care are the same for any type of third-party pay situation

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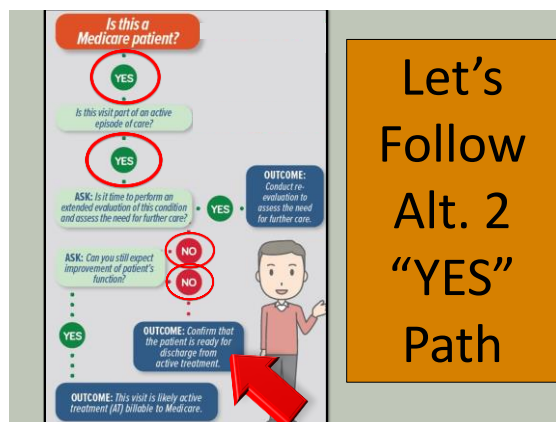
Let's Follow the Simple "YES" Path

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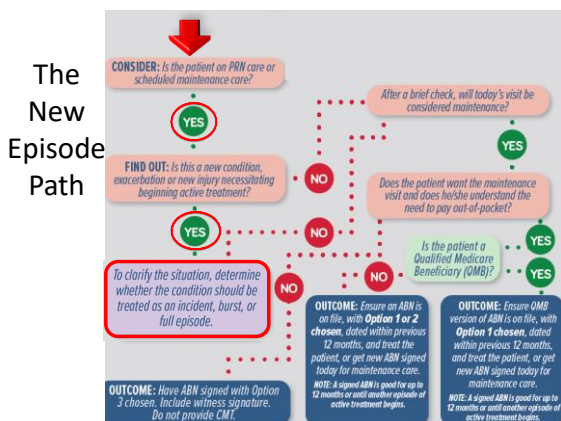
Let's Follow Alt. 1 "YES" Path

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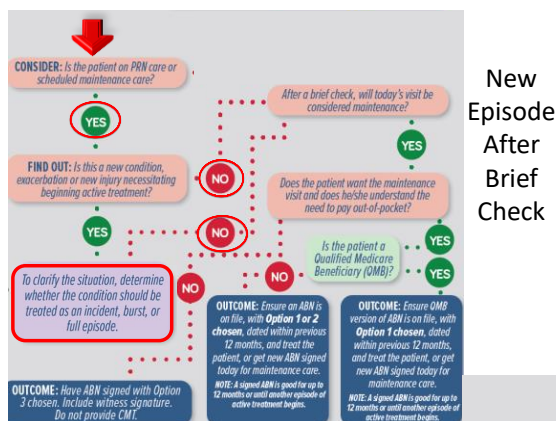


Let's Follow Alt. 2 "YES" Path

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New Episode After Brief Check

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New Patient Data Collection Form

(This portion of the call will reassure the patients that they have called the right place.)

Name: **Mary Jones**

Who may we thank for referring you? **Husband Mark Jones**

What type of problem are you having? **Severe neck pain after sleeping awkwardly**

How long has this been going on? **About a week** "Result of accident?" Yes No

What have you done for this?
 OTC Meds **Tylenol** Message Saw DC
 Saw MD Other

(Tell them your doctor has seen this problem before and has had great results. Express compassion and concern when speaking to new patients.)

Appointment Date/Time: **Wednesday October 27 9am**

Now I'm going to ask you some questions that will save you time when you are in the office...

Address: **124 Main Street** DOB: **12/23/41**

City: **Orange** State: **CA** ZIP: **98989** Phone: **914-236-5897** Cell Home

Email Address: **MaryS@yahoo.com**

Do you have some kind of insurance that you'd like us to assist in filing for you? Yes No

Would you please get your insurance/Medicare Card/accident information so we can review it? Yes No

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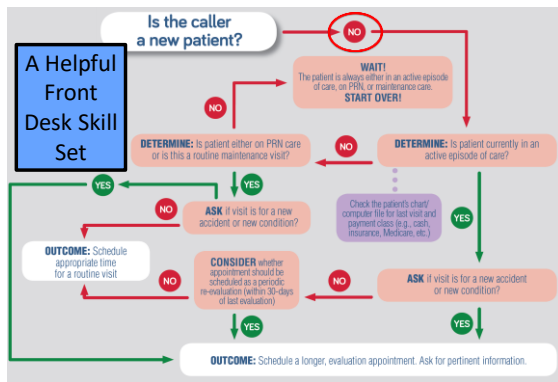
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Would you please get your insurance/Medicare Card/accident information so we can review it? Yes No

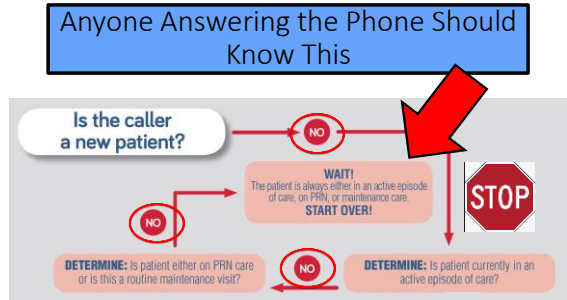
MAJOR MEDICAL INSURANCE	MEDICARE	ACCIDENT / INJURY	WORKERS COMPENSATION
United Health Care Insurance Company 800-965-4587 Phone Self Insured 12/23/41 Insured DOB AP5864KL ID# 159753 Policy# Group# Employer	Traditional Medicare MBI: K978G42FM01 Follow Through If Add'l Coverage <input type="radio"/> True Secondary, or Supplemental/Medigap <input checked="" type="radio"/> If Add'l Coverage is selected, gather rate at call. OR Medicare Replacement Plan Name of plan: Office participants: <input type="radio"/> YES <input checked="" type="radio"/> NO <input type="radio"/> YES <input checked="" type="radio"/> NO If office doesn't participate, treat patient as cash. If office participates, gather rate at call.	Reported? <input type="radio"/> YES <input checked="" type="radio"/> NO Insurance Company Supervisor Claim# Adjuster Supervisor or HR Phone# DOI Claim#	Reported? <input type="radio"/> YES <input checked="" type="radio"/> NO Supervisor Phone# Supervisor or HR DOI Claim#
Date: _____ Time: _____ Staff Member: _____			

Confirm Office Location NP Paperwork Website Email Discussed Fees/CHUSA YES NO

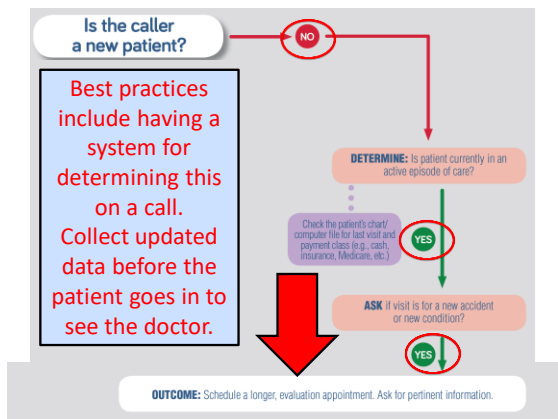
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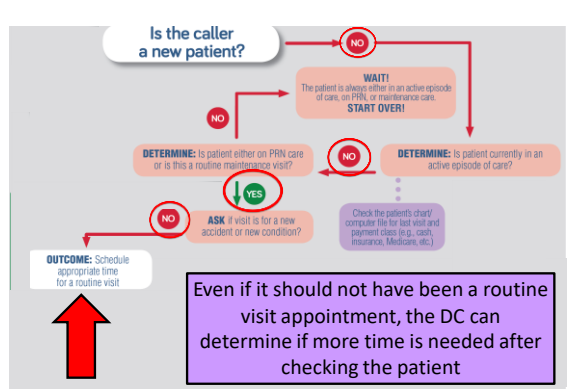
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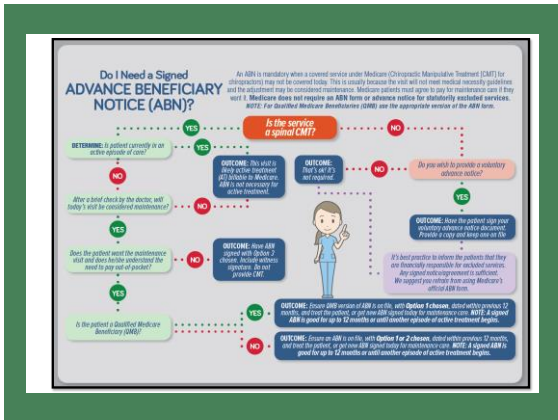
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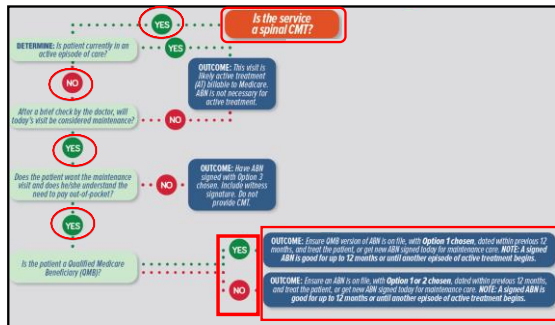
Clarify Once and For All...



Hint: ABN forms are mandatory when a CMT service may not be medically necessary

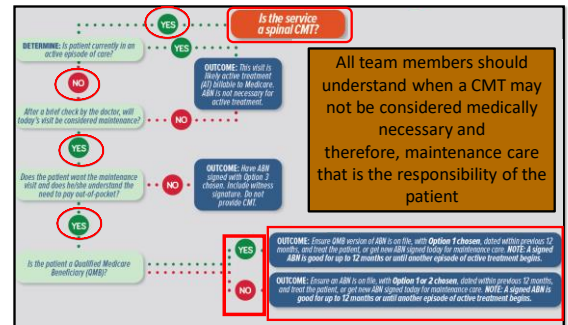
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Let's Follow the "Yes" Track



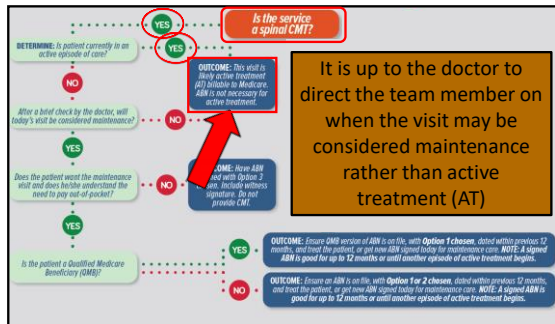
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Let's Follow the "Yes" Track



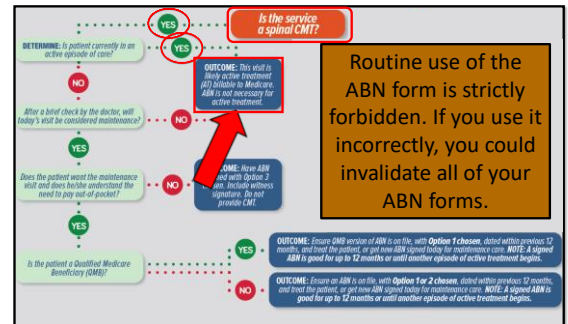
82

Beware of Routine Use



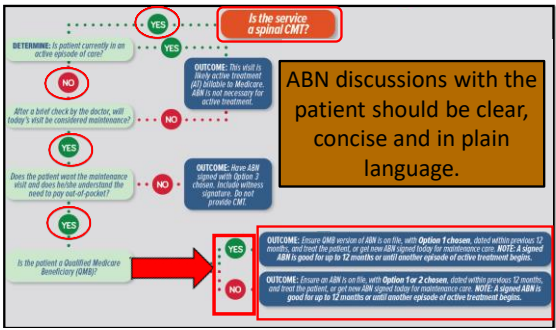
83

Beware of Routine Use



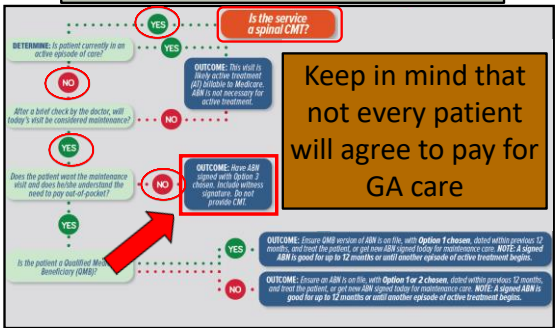
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Let's Follow the "Yes" Track



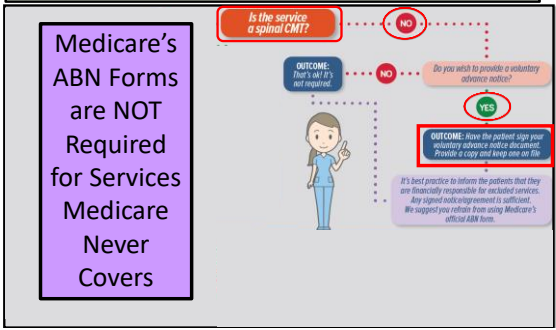
85

Some Patients Won't Pay Out of Pocket



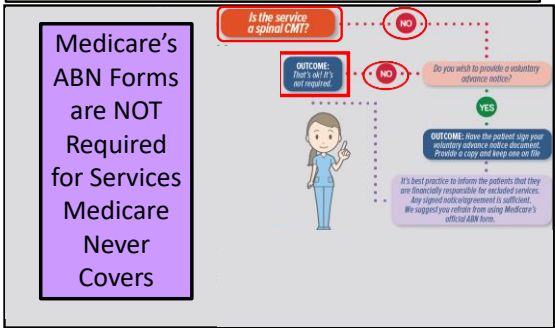
86

Let's Follow the "Not a Spinal CMT" Track



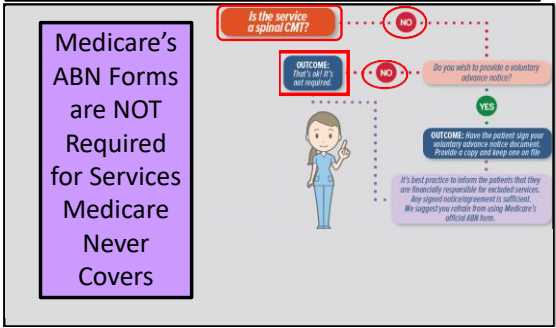
87

Let's Follow the "Not a Spinal CMT" Track



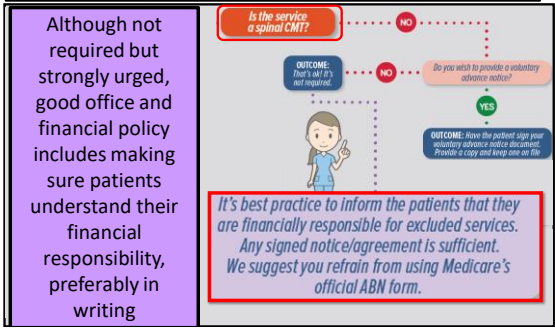
88

Let's Follow the "Not a Spinal CMT" Track



89

Let's Follow the "Not a Spinal CMT" Track



90

MEDICARE MODIFIERS

Code	Description/Instruction	Effect on Medicare Payment
AT	Active Cancer Treatment indicates event Medicare's medical necessity guidelines	Claim considered for payment.
GA	Mandatory ABN on file indicating maintenance or exceeded screen	Option 1 selected must bill Medicare. Option 2 selected do not bill Medicare. *OMB must select Option 1.
GZ	Failed to obtain signed ABN for maintenance care	Claim will be denied. Patient not financially responsible.

MANDATORY SUBMISSION

Code	Description/Instruction	Effect on Medicare Payment
GY	Non-Covered service rendered	Unless patient request, billing not required. Patient financially responsible.*
GP	Physical Therapy service rendered, equipment to treatment plan on file	Claim denied. Use with GY Modifier. Patient is financially responsible.*
GX	ABN on file for voluntary use	Claim denied. Patient financially responsible.* Medicare ABN form not recommended by KMCU for voluntary use.

VOLUNTARY SUBMISSION

*Unless patient is a QMB with full Medicaid coverage that covers Medicare non-covered services when rendered by DC.

91

Keys to Successful Active Care

- More than just appending the modifier AT to CMT services
- Make sure Box 14 on the 1500 billing form corresponds to the beginning of the current episode of care
- Don't have an ABN form signed during active treatment. It's mandatory when a covered service may not be medically necessary.
- Implement the required documentation standards for medical necessity
- Initiate re-evals on a regular basis and report outcomes promptly
- Self-audit documentation on a regular basis as part of your mandatory compliance program
- Educate your patients on active care vs maintenance care prior to initiating treatment

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Notifier(Practice) (signature) **Kathy's Chiropractic Haven**
1234 Main Street, Honolulu, HI 99999-999-888-7777

Patient Name: _____ Identification Number: _____

Advance Beneficiary Notice of Noncoverage (ABN)

NOTE: If Medicare doesn't pay for **Chiropractic maintenance care** below, you may have to pay. Medicare does not pay for everything. **From some cases, Medicare may not pay for the maintenance care** below.

Covered Services Codes	Reason Medicare May Not Pay	Estimated Cost
98940		\$24.71
98941	Medicare does not pay for Chiropractic maintenance care.	\$32.56
98942		\$41.87

Reason is clear (arrow pointing to 98941)
Fee Choice Here (arrow pointing to Estimated Cost column)

WHAT YOU NEED TO DO NOW:

- Read this notice, so you can make an informed decision about your care.
- Ask us any questions that you may have after you finish reading.
- Choose an option below about whether to receive **the maintenance care** listed above.

Note: If you choose Option 1 or 2, we may help you to see **any other insurance** that you might have, but Medicare cannot require us to do this.

OPTIONS: Check only one box. We cannot choose a box for you.

OPTION 1. I want the **maintenance care** listed above. You may ask to be paid now, but I also want Medicare billed for an official decision on payment, which is sent to me on a Medicare Summary Notice (MSN). I understand that if Medicare doesn't pay, I am responsible for payment, but I can appeal to Medicare by following the directions on the MSN. If Medicare does pay, you will refund any payments I made to you, less charges or deductibles.

OPTION 2. I want the **maintenance care** listed above, but do not bill Medicare. You may ask to be paid now as I am responsible for payment. I cannot appeal if Medicare is not billed.

93

OPTIONS: Check only one box. We cannot choose a box for you.

OPTION 1. I want the **maintenance care** listed above. You may ask to be paid now, but I also want Medicare billed for an official decision on payment, which is sent to me on a Medicare Summary Notice (MSN). I understand that if Medicare doesn't pay, I am responsible for payment, but I can appeal to Medicare by following the directions on the MSN. If Medicare does pay, you will refund any payments I made to you, less charges or deductibles.

OPTION 2. I want the **maintenance care** listed above, but do not bill Medicare. You may ask to be paid now as I am responsible for payment. I cannot appeal if Medicare is not billed.

OPTION 3. I don't want the **maintenance care** listed above. I understand with this choice I am not responsible for payment, and I cannot appeal to see if Medicare would pay.

Additional Information:

This notice gives our opinion, not an official Medicare decision. You have other questions on this notice or Medicare billing, call 1-800-MEDICARE (1-800-633-4277/TTY: 1-877-486-2048).
Signing below means that you have received and understand this notice. You also receive a copy.

Signature: _____ Date: _____

Modifier (large red text)

According to the Paperwork Reduction Act of 1995, no person is required to respond to a collection of information unless it displays a valid OMB control number. The valid OMB control number for this information collection is 0938-0566. The time required to complete this information collection is estimated to average 7 minutes per response, including the time to review instructions, search existing data resources, gather the data needed, and complete and review the information collection. If you have comments concerning the accuracy of the time estimate or suggestions for improving this form, please write to: CMS, 7500 Security Boulevard, Attn: PRA Reports Clearance Officer, Baltimore, Maryland 21244-1850.

Form CMS-R-131 (Exp. 06/30/2023)

Form Approved OMB No. 0938-0566

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INSPECTIVE

Analyze the ABN Forms for...

- Are all the "D" categories filled in properly?
- What fees are included on the ABN?
- Was the appropriate option selected with the appropriate outcome? Billing?
- Does it include services excluded by Medicare?
 - Stay tuned!

Completed (with green checkmark)

Not Completed (with red X)

95

The KMC University's Guide to MEDICARE MODIFIERS

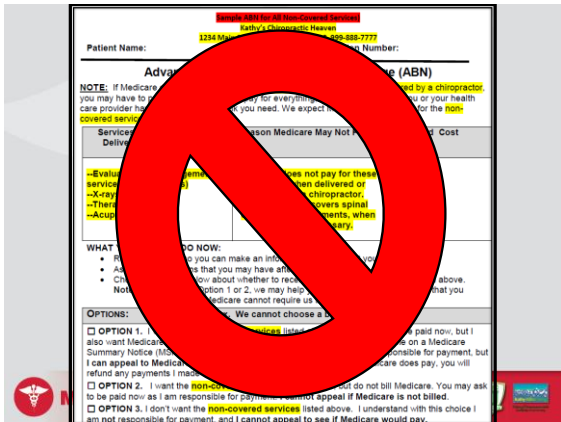
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GZ	Failed to obtain signed ABN for maintenance care	Claim will be denied. Patient not financially responsible.
GY	Non-Covered service rendered	Unless patient request, billing not required. Patient is financially responsible.*
GX	ABN on file for voluntary use	Claim will be denied/patient financially liable. We don't recommend Medicare's official ABN form for voluntary use.
GP	Physical Therapy service rendered, equipment to treatment plan on file	Claim will be denied/patient financially liable. Use with GY modifier on certain therapy services to receive or get denied!

For Billing and for Fee Schedule Set-Up (blue text box)

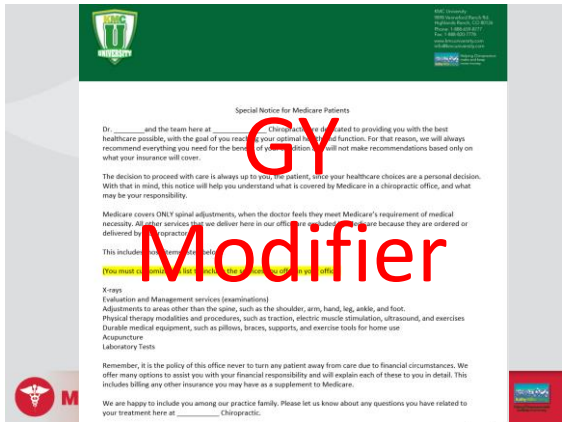
VOLUNTARY SUBMISSION (red arrow pointing to GX and GP)

Medicare logo

96



97



98



99



100



102



103

It's a Mindset

- When the foot hits the ground, everything changes
- If this is not reality for you, get to a training event to better understand
- If this is your reality, then it becomes clear why every patient with a spinal condition should be considered for functional orthotics



105



- Understand medical necessity guidelines, if any
- Patient history that supports orthotic necessity
- Description of the present illness including past treatment whether failed or effective
- Physical Exam of the affected area
- Diagnosis that meets the requirements in the MRP
- Treatment Plan that includes orthotics and ancillary treatment

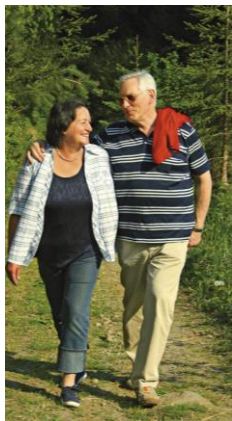


106

Patient History Supports Orthotics Prescription

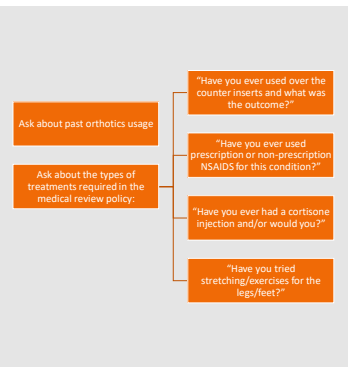
- Are the symptoms affected by walking, standing, climbing, etc.?
- Does the patient avoid activity due to pain in feet or legs?
- Does the patient use any home therapies for feet or legs?

Ask the Right Questions That May Lead to Orthotics Necessity



107

Patient History Supports Orthotics Prescription



108

Use Outcomes Assessment Tools!!

LOW BACK DISABILITY QUESTIONNAIRE (REVISED OBWESTRY)

This questionnaire has been designed to give the doctor information as to how your back pain has affected your ability to manage in everyday life. Please answer every section and mark in each section only ONE box which applies to you. We realize you may consider that most of the statements in any one section relate to you, but please just mark the box which **MOST CLOSELY** describes your problem.

Section 1 - Pain Intensity

I can tolerate the pain without having to use painkillers.
 Painkillers give complete relief from pain.
 Painkillers give moderate relief from pain.
 Painkillers give very little relief from pain.
 Painkillers don't affect me in the pain and I do not use them.

Section 2 - Personal Care (Washing, Dressing, etc.)

I can look after myself normally without needing extra pain.
 I can look after myself normally but it takes me time.
 It is painful to look after myself and I am slow and careful.
 I need extra help to manage myself or personal care.
 I need help every day in the management of self care.
 I do not get dressed I wash with difficulty and also in bed.

Section 3 - Lifting

I can lift heavy weights without extra pain.
 I can lift heavy weights but it gives extra pain.
 I can lift heavy weights but I have to be careful.
 I can manage if they are conveniently positioned, but I can't manage if they are inconveniently positioned.
 I can't move or lift more than 10kg weights, but I can manage light to medium weights if they are conveniently positioned.
 I can lift very light weights.
 I cannot lift or carry anything at all.

Section 4 - Walking

I can walk for long distances without making any distance.
 I can walk for long distances but it gives me extra pain.
 I can't walk for long distances but I can walk for short distances.
 I can't walk for more than 200 metres.

Section 5 - Standing

I can stand for long periods without extra pain.
 I can stand for long periods but I need to move about.
 I can stand for long periods but I need to move about.
 I can stand for long periods but I need to move about.
 I can stand for long periods but I need to move about.

Section 6 - Sleeping

Pain does not prevent me from sleeping well.
 Pain keeps me awake in some positions.
 Pain prevents me from sleeping more than 1 hour.
 Pain prevents me from sleeping more than 20 minutes.
 Pain prevents me from sleeping more than 10 minutes.
 Pain prevents me from sleeping at all.

Section 7 - Shopping

I can shop for my own needs without extra pain.
 I can shop for my own needs but it gives extra pain.
 I can shop for my own needs but I have to be careful.
 I can shop for my own needs but I have to be careful.
 I can shop for my own needs but I have to be careful.

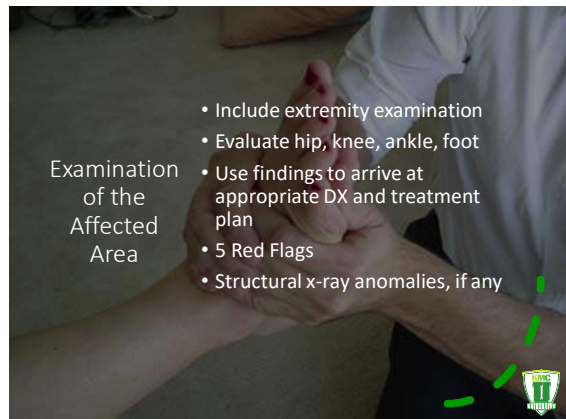
Section 8 - Social Life

My social life is normal and gives me no extra pain.
 My social life is normal but decreases the degree of pain.
 My social life is normal but I have to be careful.
 My social life is normal but I have to be careful.
 My social life is normal but I have to be careful.

Section 9 - Travelling

I can travel anywhere without extra pain.
 I can travel anywhere but it gives me extra pain.
 I can't travel for more than 200 metres.

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Examination of the Affected Area

- Include extremity examination
- Evaluate hip, knee, ankle, foot
- Use findings to arrive at appropriate DX and treatment plan
- 5 Red Flags
- Structural x-ray anomalies, if any



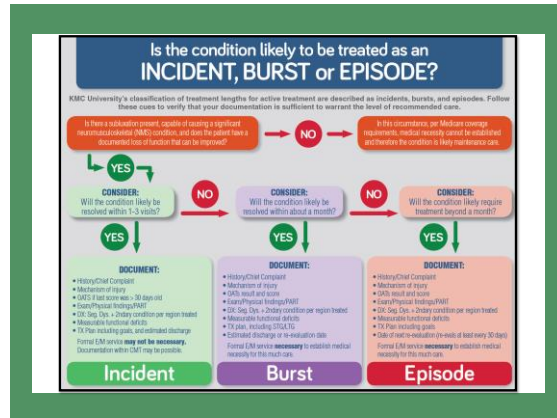
110

Types and Styles of Initial Visits

- Initial NP Visits
- Established Patient-New Condition
- Established Patient-New Injury
- Established Patient-Additional Condition
- Use E/M formatting, look and feel



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122



What 3rd Party Payers Want to See

- Proof of Medical Necessity
- Cause and start date
- End date of care
- Diagnosis matches patient complaints; does that match billing and coding
- Is patient on/following a treatment plan

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Medicare Documentation Guidelines in the Absence of Others

Initial Visit

- History
- Description of Present Illness
- Physical Exam
- Diagnosis
- Treatment Plan
- Date of initial treatment

Subsequent Visits

- History
- Review of chief complaint
- Physical Exam
- Documentation of daily treatment
- Progress related to treatment goals/plan

Documentation

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What About an Incident?

- A brief episode of care may not require full E/M
- Simple flare-ups necessitating 2-3 visits can be documented differently
- Components of initial visit are still required to establish the episode
- Examples are provided in the modular training



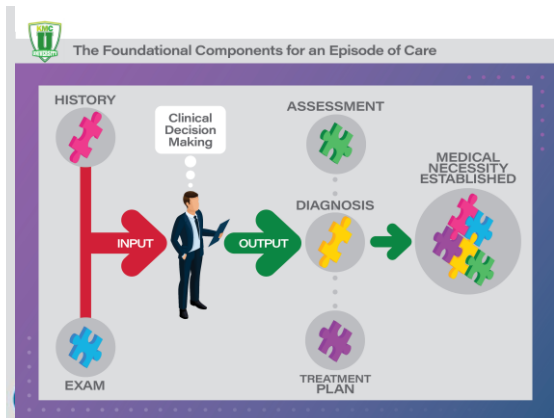
126

The Not-So-Easy Stuff

- History that relates to MN treatment
- Examination
- Rationale for treatments
- Treatment plan
- Assessment -ALL of these must be written in the documentation



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The Easy Stuff

Daily Treatment

- What was done for the patient
- This should be supported by the treatment plan that was formulated from the history and examination findings

Maintenance/wellness treatments

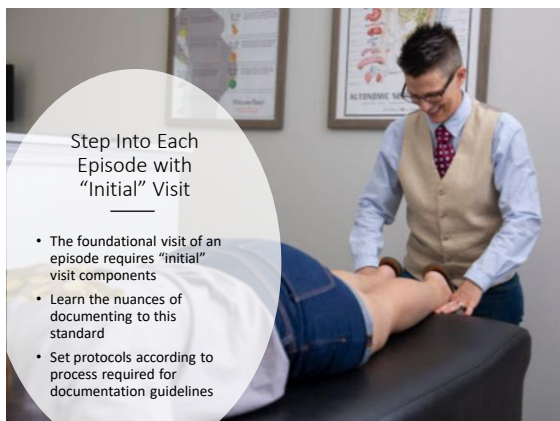
- Document to state/federal standards



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Initial Visit	
Initial visit notes need to be more robust than daily routine office visits or SOAP notes. An Evaluation and Management (EM) service is documented in an initial visit and lays the groundwork for the entire course of treatment. An initial visit is any visit that kicks off a new episode of care, whether for a new or returning patient. Note: This can include an existing patient presenting with a new condition, an exacerbation, or a new injury.	
Medicare's Stated Requirement	What It Means
Identify patient history that includes: <ul style="list-style-type: none"> • Symptoms that caused the patient to seek treatment and when the problem started • Description/mechanism of the current injury • Specific measures, frequency, and location of the symptoms • Include relevant family history and past health history 	Each initial visit, whether a new patient or new episode of care, must include necessary history components of the EM service, beyond simple "subjective" identification of specific functional activities that are affected by the condition, including measurable deficits in Activities of Daily Living (ADLs). With multiple complaints, outline each complaint with details as noted. The medical documentation clearly forms the baseline, foundational work for the episode of care, detailing why the patient is seeking care. There is a clear mechanism of injury, or comments regarding when the condition started. If a clear injury has occurred, detail accident, date, time, and location when the patient started. Identify any changes in family and health history, and social history or habits on returning patients, as appropriate.
An evaluation of the musculoskeletal system is performed through a physical exam	The components of "PREF" should be present for all initial visits in which there is a complaint. If using a region to identify the evaluation, include the findings and date of the visit. Appropriate orthopedic and neurological tests performed to quantify the complaints and justify the diagnosis. Specific requests for primary areas to be treated are clearly indicated. Secondary complaints, or asymptomatic findings, are clearly indicated. Include additional body systems or areas that may be affecting, or be affected by, the primary problem.
A diagnosis Note: the primary diagnosis for Medicare must be substantiated that includes a stated level of that is identified by the description of sublocation	The medical record contains written diagnoses for each condition/region to be addressed, with or without ICD-10 codes. Diagnoses are "voiced" per the Medicare rules, with primary on sublocation/segmental/region and secondary on the neuromusculoskeletal diagnosis, listed for each regional region.
When the treatment includes recommended level of care (duration and frequency of visits); the specific functional treatment goal related to the measurable activities of daily living, and objective measures to evaluate the effectiveness of the treatment.	Include the required duration in days/visits for the entire episode of care. Indicate the frequency of visits up to the first re-evaluation or discharge if the episode is expected to last less than a month. List short-term and long-term goals related to the functional deficits collected in the history section of the visit. Ensure they can be easily measured on a scale to visit visits. Indicate what effectiveness measures you plan to use to determine whether the treatment is working. Often, Outcomes Assessment Tools (OATs) are used, and the initial score is recorded with a goal score. This is only measured at the re-evaluation interval.

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Step Into Each Episode with "Initial" Visit

- The foundational visit of an episode requires "initial" visit components
- Learn the nuances of documenting to this standard
- Set protocols according to process required for documentation guidelines

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Documentation Standards of Medical Necessity

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Is All Care Medically Necessary?

Clinically Appropriate Care

- Maintenance care
- Supportive care
- Palliative care
- Life enhancing and wellness care
- Symptom relieving only
- Care that doesn't have as its goal improved function and correction

Medically Necessary Care

- Acute problems
- Care that can provide measurable functional improvement
- Chronic care with expected functional improvement
- Often defined by the carrier's medical policy



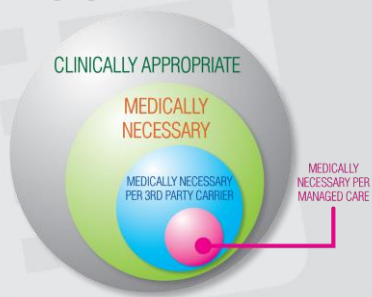
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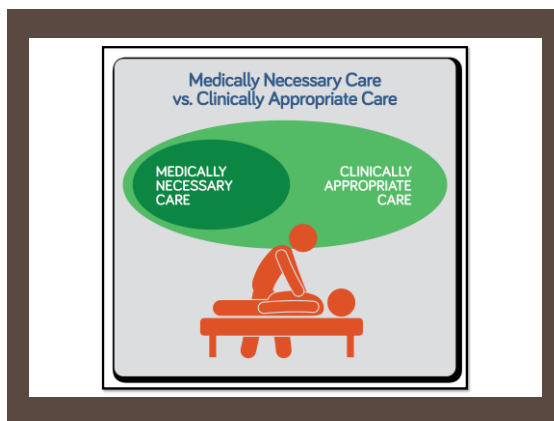
Medical Necessity = Care parameters set and defined by third-party payers

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HOW IS CARE DEFINED?



135

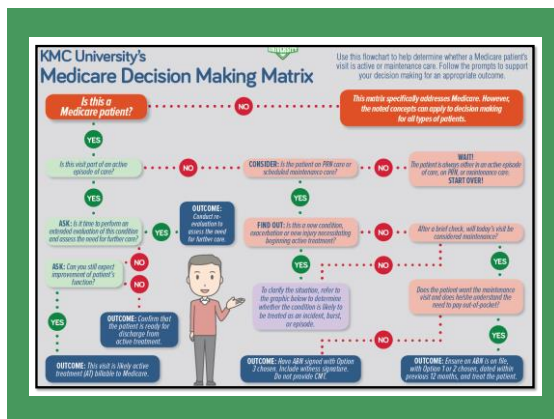


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But You Have to Back it Up!

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Medicare Documentation Guidelines in the Absence of Others

Initial Visit

- History
- Description of Present Illness
- Physical Exam
- Diagnosis
- Treatment Plan
- Date of initial treatment

Subsequent Visits

- History
- Review of chief complaint
- Physical Exam
- Document daily treatment
- Progress related to treatment goals/plan



Documentation



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Let's Become Auditors



141



142

History Drives the Episode

- No matter the reason for the episode, the history must contain critical elements
- Whether an E/M history or an "S" history, all components must be included for medical necessity

143

Board of Examiners' Expectations (none for AL)

The Voice of Colorado Chiropractic Since 1937
Rule 22: Record Keeping Requirements
 Excerpted from Colorado State Board of Chiropractic Examiners Rules and Regulations

Documentation of the patient's health history, presenting complaint(s), progression of care, diagnosis, prognosis and treatment plan must be reflected in the record keeping and written reports of the patient file. Records are required to be contemporaneous, legible, utilize standard medical terminology or abbreviations, contain adequate identification of the patient, contain adequate identification of the provider of service and indicate the date the service was performed. All professional services rendered during each patient encounter should be documented. Any addition or correction to the patient file after the final form shall be signed and dated by the person making the addition or correction. The following minimum components must be documented within the patient file:

A. Initial Patient Visit

1. **History**
 - a. Chief complaint(s) described in terms of onset, provocative, palliative, quality, radiation, setting, and timing.
 - b. Surgical, hospitalization, past/recent illness, trauma, family, social, past/recent system review, and past/recent allergies.
 - c. Non-prescription, prescription, botanical, homeopathic medicines, and vitamin supplements.
 - d. A reasonable effort should be made to obtain and review pertinent records as clinically indicated from other health care providers, imaging facilities, or laboratories.

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SO MUCH MORE
 Medicare's Initial OV History Guidelines
(CMS Publication 100-02, Medicare Benefit Policy Manual, Chapter 15, Section 240.1.2.2)

- Documentation Requirements for History: The history recorded in the patient record should include the following:
- Symptoms causing patient to seek treatment
- Family history if relevant
- Past health history (general health, prior illness, injuries, or hospitalizations; medications; surgical history)
- Mechanism of trauma
- Quality and character of symptoms/problem
- Onset, duration, intensity, frequency, location, and radiation of symptoms
- Aggravating or relieving factors; and prior interventions, treatments, medications, secondary complaints

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Medicare's Initial OV History Guidelines

- Description of the present illness including:
 - Mechanism of trauma
 - Quality and character of symptoms/problem; Onset, duration, intensity, frequency, location, and radiation of symptoms; Aggravating or relieving factors; Prior interventions; treatments, medications, secondary complaints; and Symptoms causing patient to seek treatment.
 - These symptoms must bear a direct relationship to the level of subluxation.
 - The symptoms should refer to the spine (spondyle or vertebral), muscle (myo), bone (osseo or osteo), rib (costo or costal) and joint (arthro) and be reported as pain (algia), inflammation (itis), or as signs such as swelling, spasticity, etc.
- Vertebral pinching of spinal nerves may cause headaches, arm, shoulder, and hand problems as well as leg and foot pains and numbness.
- Rib and rib/chest pains are also recognized symptoms, but in general other symptoms must relate to the spine as such.
- The subluxation must be causal, i.e., the symptoms must be related to the level of the subluxation that has been cited.
- A statement on a claim that there is "pain" is insufficient. The location of pain must be described and whether the vertebra listed can produce pain in the area determined.

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Medicare Documentation Guidelines in the Absence of Others

Initial Visit	Subsequent Visits
<ul style="list-style-type: none"> • History • Description of Present Illness • Physical Exam • Diagnosis • Treatment Plan • Date of initial treatment 	<ul style="list-style-type: none"> • History (S of SOAP) • Review of chief complaint • Physical Exam • Document daily treatment • Progress related to treatment goals/plan

Documentation

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Medical Review Expects History

In order to determine the above referenced patient's eligibility for benefits, additional information is needed for one or more of the reasons checked below. Please return this letter AND the requested information by fax at 800-541-8870 or mail:

<input type="checkbox"/> Adult/Discharge Dates	<input type="checkbox"/> Lab/Gen/Pathology Report
<input checked="" type="checkbox"/> Admission and Physical	<input type="checkbox"/> Mammogram Report
<input type="checkbox"/> Annual Charges for Each Service	<input type="checkbox"/> MBL/MRA Report
<input type="checkbox"/> Need Certificate Holder Identification Number	<input type="checkbox"/> Onset Date for the Condition
<input type="checkbox"/> Copy of Identification Card	<input type="checkbox"/> Operation/Procedure Report
<input type="checkbox"/> Date First Covered for this Condition	<input type="checkbox"/> Description of the Cook Used
<input type="checkbox"/> Dental Services Were Rendered	<input type="checkbox"/> Prescription for Durable Medical Equipment
<input type="checkbox"/> Diagnosis	<input type="checkbox"/> Purchase Price for Durable Medical Equipment
<input type="checkbox"/> Documentation of Medical Necessity	<input type="checkbox"/> Referring Physician's Name and Address
<input type="checkbox"/> Emergency Room Report	<input type="checkbox"/> Study Models
<input type="checkbox"/> Explanation of Medicare Benefits	<input type="checkbox"/> Discharge
<input type="checkbox"/> Need Historical Bills	<input type="checkbox"/> Valid CPT Code for Services Rendered
<input type="checkbox"/> Labor and Delivery Report	<input checked="" type="checkbox"/> Complete Copy of Medical Records
<input checked="" type="checkbox"/> Office Notes	<input type="checkbox"/> TIN Table Study
<input checked="" type="checkbox"/> Therapy Notes	<input type="checkbox"/> Nonpsychological Evaluation
<input type="checkbox"/> Cardiac Abduction	<input type="checkbox"/> Skilled Nursing Facility Records From 01
<input type="checkbox"/> Sleep Study Results	

Please return this letter AND the above requested information. Please respond as soon as possible. Upon receipt of all requested information, please allow an additional 15 days to complete processing of this claim. Thank you for your cooperation and prompt response. Sincerely,

The Medical Review Department of
Southern Home Care and Blue Shield

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Job 1: Doctor Listening

- Patient history, written and spoken
- Ask thoughtful questions
- Chief and additional complaints
- HPI, ROS, and PFSH
- Begin to formulate thoughts about examination

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Recap of History

- History = foundational gathering of information
- Create assumptions of Dx during intake
 - By end of Hx you likely already know what is going on
- In the note, we tell the story of the patient's condition

150

OATs Defined

✓

An outcome measure is a tool used to assess a patient's current status

📊

Outcome measures may provide a score or an interpretation of results

👤

Used to describe the extent to which chiropractors utilize standardized outcome and various clinical measures to systematically document patients' baseline health status and responses to treatment

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Two Very Important Reasons to Use OATs

- Excellent tool to use as "Evaluation of Treatment Effectiveness"
- Use OATs to assist with identifying functional limitations for treatment goals



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Don't Only Track Pain

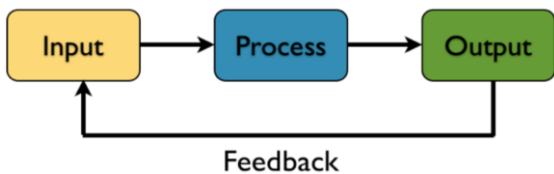
- Patients consider pain differently
- Because it can vary so much from visit to visit, it's not reliable as an only source
- Even if patients learn to "game" the OATs system, it's still more quantified than pain only



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History = Both Input and Output

- Inputs:
 - Patients written history or update
 - OATs
 - Additional concerns in ROS and PFSH
 - Pain questionnaires
- Outputs:
 - Doctor's consultation notes
 - Expansion of written information
 - Dig deeper beyond what the patient wrote and reported
 - Expand upon OATs to identify functional deficits



154

Exam Should Be Driven by History



158



159

Job 2: Doctor Finding

- Driven by history
- Include tests and measurements to quantify history
- Record everything in the patient's record
- Determine whether additional diagnostic testing rationale exists



160

How HX Relates to Examination

- Examination is needed to substantiate history findings
- Each piece of Hx has meaning
- Exam objectively supports subjective data from patient



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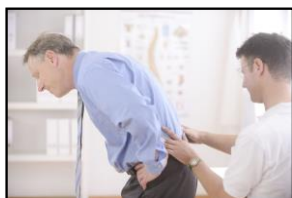
How HX Relates to Examination

- Use exam to prove your Dx from history
 - Positive Hx components become ortho/neuro/palpation examinations
- Physical exam confirms or disproves your assumptions about your Diagnosis



162

How HX Relates to Examination



- Observation
- Inspection
- Selective tissue tension
- Resisted isometric
- Neuromuscular
- Functional assessment
- Special tests

Quantifies condition with objective data
We choose the test to confirm our assumptions from the history

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Recap of History

- History is where we gather information about what is wrong with the patient—each complaint
- Create assumptions of DX during intake
 - By end of Hx you likely already know what is going on
- In the note, we tell the story of the patient's condition

164



Making Sense of Tests

- + HX finding = Objective test
- Radiating complaint = corresponding ortho/neuro test
- Palpation of areas of complaint
- Direct line between Hx and exam

165

Making Sense of Tests

Information from History

- CC – Neck Pain
- HPI
 - Dull and achy
 - Sometimes get headaches when working at computer
 - Movement of neck sometimes increases pain
- Social Hx
 - Occupation office assistant

Action in Examination

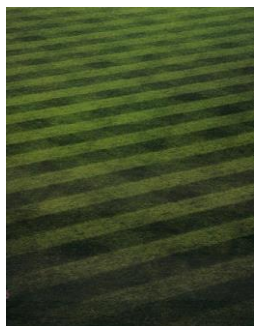
- CC – Examine neck
- HPI
 - Dull and achy = Muscle evaluation of cervical region, ortho testing
 - Headaches = cranial nerves, ortho/neuro for disc involvement
 - Movement = Eval ROM
- Social Hx
 - Postural evaluation during work duties



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Looking into Left Field

- Pain in neck = physical exam of neck
 - Not inherently MN to examine feet
- Clinically Appropriate to exam feet



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Examining Areas other than CC

In 3rd Party Payer Land

- They don't understand connection of the whole body
- They think you are looking in the wrong direction
- The picture needs to be explained



One Symptom

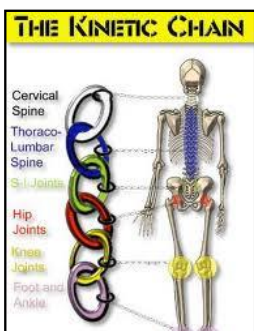
Cause of Problem

Documentation

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Connecting the Exam in MN

- Must explain connection of exam regions if not directly related
- Not everyone realizes that spine and spinal anatomy is connected... we must explain



169

Example

Why are you examining the feet for low back CC?

Assessment:

The patient's chronic low back pain that increases in severity when standing on a concrete floor while at work provided rationale to examine bilateral feet for loss of arch. The loss of arch in the feet would likely cause increased postural distortions resulting in low back pain.



*Treatment of the feet

Dx must be foot not Low Back for MN

Documentation

170

Example

Assessment:

Despite the chief complaint of sciatica like symptoms, examination of the cervical region was warranted. Abnormal tissue tone was present during general palpation of the cervical spine. The asymmetry of the cervical spine at C4-6 combined with spastic muscular of the same region have a direct correlation to the provocation of radiculopathy that occurs when the patient rotates her neck beyond 15 degrees. A + Soto Hall indicates that the tension on the spinal cord is likely resulting from a subluxation in the cervical region.



Documentation

171

If No Direct 3rd Party MN Rules Apply

- Follow State scope of practice rules for documenting exam



A. Initial Patient Visit:

1. History:

- Chief complaint(s) described in terms of onset, provocative, palliative, quality, radiation, timing, and timing.
- Surgical, hospitalization, postpartum illness, trauma, family, social, postpartum system review, and postpartum allergies.
- Non-prescription, prescription, botanical, homeopathic medicines, and vitamin supplements.
- A reasonable effort should be made to obtain and review pertinent records as clinically indicated from other health care providers, imaging facilities, or laboratories.


2. Examination:

- Vital signs as clinically indicated.
- Document examinations in both ordered or performed and the results of each as necessitated by the patient's clinical presentation consistent with common healthcare practices.
- Document examinations of neuromusculoskeletal conditions using a format of inspection, palpation, neurological testing, range of motion, and orthopedic testing.
- Document prognosis and/or outcome expectations.
- When clinically indicated, treatment options/alternatives should be documented.
- When referring to another healthcare provider, correspondence may be provided for patient care coordination.


Documentation

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Radiology Based Diagnosis



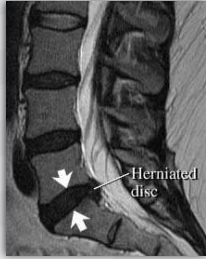
- Is this the extent of the patient's condition or is there something more going on? Have you proven your case?
- Some DX require imaging to confirm:
 - Disc conditions
 - Nerve encroachment
 - Fractures
 - Soft tissue pathologies
 - "Red Flags"


 **Documentation**

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Additional Testing


- X-rays, MR(I), CT, Bone scan, DU, NCV/EMG, or other testing may be needed to prove the need for more than a few visits
- Even if you don't need the images to treat... you may need them for the Dx



 **Documentation**

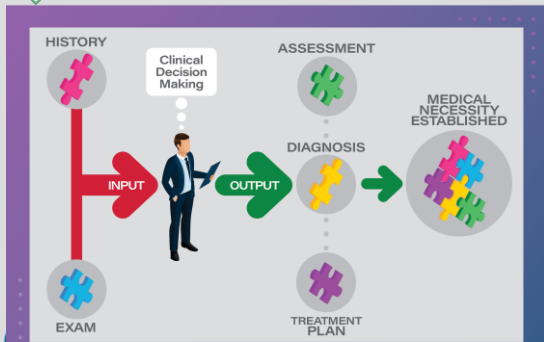
175

The Clinical Diagnosis Process




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The Foundational Components for an Episode of Care



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• The job is to identify the diagnosis with the most specificity possible

• The written diagnosis will drive the treatment plan and treatment goals

Define the Problem

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Our goal is not to teach you how to diagnose...but rather to teach you how to document your diagnosis thoughts and impressions



The Clinical Diagnosis Process

- 1 Document clear and succinct chief and additional complaints. Detail OPOQRST for each. (See HPI)
- 2 Complete detailed patient history in reverse chronological order. Consider past symptoms, co-morbidities, and other indicators.
- 3 Perform an examination driven by positive HPI. Only evaluate areas with causal correlation.
- 4 Begin to eliminate potential diagnoses based on examination findings.
- 5 Arrive at your final working diagnosis. Ensure that exam documentation supports your reasoning.
- 6 Confirm that test results link your findings to the chief complaint with conclusive evidence.
- 7 If Medicare, support the primary segmental dysfunction DX with a secondary, neuromusculoskeletal DX being caused by the subluxation. If non-Medicare, reverse the order.
- 8 Repeat the steps to diagnose other conditions, signs, or symptoms.

180

Revisit the History

- Always look back and review the patient history for arriving at the proper diagnosis
- Providers normally begin the differential diagnosis process with the HPI (History of Present Illness) information alone



181

Diagnosis Is Supported by a Thorough History and Physical Examination

- Examination is needed to substantiate History findings and to quantify conditions with objective data
- Use the exam to prove your Diagnosis from History
- Positive History components become ortho/neuro/palpation exams
- Negative findings also contribute to diagnosis

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Diagnosis Time = Doctor Thinking

- History + Exam = Diagnosis => Treatment Plan
- Treatment plan is based on Diagnosis
- Diagnose each area of the body you are planning to treat
- Support each service being recommended with appropriate diagnosis

184

Case Management

- Diagnosis is one of the most important keys to case management
- Severity of diagnosis codes when accurately assigned supports the duration of the recommended treatment plan
- Diagnosis is how you communicate to the payer why you are billing this care

185

Subluxation/Segmental Dysfunction Textbook Diagnosis

Diagnosis	Comments	History Findings	Positive Examination Findings	Radiography/Special Studies	Treatment Options
Segmental Dysfunction of Cervical Spine Joints	<ul style="list-style-type: none"> • Should be used when the specific vertebrae to be treated are known. • Can be primary Dx if patient is nonspecific or patient has tenderness and no pain. • Must indicate clinic practice exam findings to support Dx. 	Nonspecific	<ul style="list-style-type: none"> • Palpation—Local tenderness or other signs of subluxation • Ortho—None • Neuro—None • Active ROM—Variable restriction • Passive ROM—Endrange restriction • Motion palpation—Specific vertebral segmental restriction or symptoms produced on endrange 	<ul style="list-style-type: none"> • Radiography not required for the diagnosis of subluxation. • Radiographic, biomechanical analysis may assist in treatment decisions. • For specifics see radiographic guidelines. 	<ul style="list-style-type: none"> • Chiropractic adjustment techniques • Decisions regarding specifically which techniques are applied and modifications to the given approach will be allowed by the primary Dts and patient's ability to tolerate pre-adjustment stresses.

Diagnosis M99.01

No specific History required for Diagnosis

PART

X-rays support DX but are not required

Textbook treatment options are only CMT

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Diagnosis	Comments	History Findings	Positive Examination Findings	Radiography/Special Studies	Treatment Options
Segmental Dysfunction of Thoracic/Lumbar Spine Joints	<ul style="list-style-type: none"> • Should be used when chiropractic manipulation is used as Tx for any cervical spine problem/Dx. • Can be primary Dx if patient is nonspecific or patient has tenderness and no pain. • Must indicate clinic practice exam findings to support Dx. 	Nonspecific	<ul style="list-style-type: none"> • Palpation—Local tenderness or other signs of subluxation • Ortho—None • Neuro—None • Active ROM—Variable restriction • Passive ROM—Endrange restriction • Motion palpation—Specific vertebral segmental restriction or symptoms produced on endrange 	<ul style="list-style-type: none"> • Radiography not required for the diagnosis of subluxation. • Radiographic, biomechanical analysis may assist in treatment decisions. • For specifics see radiographic guidelines. 	<ul style="list-style-type: none"> • Chiropractic adjustment techniques (CMT) • Decisions regarding specifically which techniques are applied and modifications to the given approach will be allowed by the primary Dts and patient's ability to tolerate pre-adjustment stresses.
Lumbosacral Spine Strain/Sprain	<ul style="list-style-type: none"> • Should be reserved for acute traumatic event • Radiation of pain—Possible (feverish) • Pain radiative with typical top activities—Sign worse with specific ROM—Contraction of muscle or stretch of muscle or joint 	<ul style="list-style-type: none"> • Trauma—Overstretch or overcontraction Hx or acute event • Radiation of pain—Possible (feverish) • Pain radiative with typical top activities—Sign worse with specific ROM—Contraction of muscle or stretch of muscle or joint 	<ul style="list-style-type: none"> • Ortho—None • Neuro—None • Active ROM—Pain on involved muscles • Passive ROM—Pain on endrange stretch of involved muscle or ligament 	<ul style="list-style-type: none"> • Radiography not required for diagnosis. • With significant trauma or for medical purposes, radiographs may be required. • For specifics, see radiographic guidelines. 	<ul style="list-style-type: none"> • Myofascial therapy. • Linctal orthotic support. • Ergonomic advice. • Preventive exercises and stretches (e.g., spinal stabilization exercises).
Acute/Chronic Spinal Stenosis	<ul style="list-style-type: none"> • Dx is radiographic, directed by P.E. findings of restriction of ROM of gradual onset with progression. 	<ul style="list-style-type: none"> • Older—Stiffness in progression plus it not major • Nature • Pain radiative—Uncommon • ROM consistent—All ROM affected unless affected by mild overstretching 	<ul style="list-style-type: none"> • Ortho—None • Neuro—None • Active & passive ROM—Global restriction with mild endrange discomfort • Motion palpation—Possible restriction globally and at SI joint 	<ul style="list-style-type: none"> • Radiography required for Dx. • HLA-R27 not routine due to non-specificity. 	<ul style="list-style-type: none"> • Myofascial therapy. • Physical therapy. • Daily exercises and stretches.

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Subluxation Philosophy

- But the subluxation is what caused the more serious condition!
- You may be philosophically right
- The 3rd party payers don't really get our philosophy
- They want the DX's that every provider outside of chiropractic uses as well

SUBLUXATION

A Disease Occurring World-Wide in Epidemic Proportions

Normal

Phase I

Phase II

Phase III

Phase IV

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Subluxation/Segmental Dysfunction Diagnosis

- Subluxation Diagnosis limits treatment options
- Limits time allowed to treat patient
- We need more to support medical necessity for longer duration treatment plans

VERTEBRAL SUBLUXATION

189

Radiology Based Diagnosis

- Is this the extent of the patient's condition or is there something more going on?
- Some Diagnosis require imaging to confirm

190

Must Have Viable X-Ray for DX

- Degenerative joint disease
- Degenerative disc disease
- Spondylolisthesis
- Compression Fracture

191

MRI Required for DX

- Intervertebral disc disorders
- Muscle tears
- Rotator cuff
- Other ligamentous damage or tears

192

Not Every Diagnosis Has an ICD-10 Code

Sometimes there is no code assigned to a diagnosis, condition or syndrome the provider chooses

Common examples in Chiropractic are Upper Crossed Syndrome, Lower Crossed Syndrome, and Lumbar Facet Syndrome

While that may be the diagnosis assigned in the medical record, the closest ICD-10 code may be worded differently

It's especially important to ensure that proper coding is assigned to represent the condition which has been diagnosed

193

Written vs. Coded Diagnosis

- These coded diagnoses are essentially the written diagnosis:
- Upper Crossed Syndrome

M40.40	Postural lordosis, site unspecified
M40.04	Postural kyphosis, thoracic region
M62.838	Other muscle spasm
R29.3	Abnormal posture
M99.01	Segmental and somatic dysfunction of cervical region
M99.02	Segmental and somatic dysfunction of thoracic region

194



It's Just a Diagnosis, Isn't it?

In the absence of medical records, the diagnosis is the only link to the patient's condition for an insurance company

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Hierarchy Value

- Have a plan in place to maximize your diagnosis process using a hierarchy, always with the most severe listed first
- First 4 codes are sometimes all that is pulled from a claim form



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List Diagnosis from Most Severe to Least Severe

- 1) Nerve conditions
- 2) Musculoskeletal conditions
- 3) Subluxation
- 4) Muscle/Posture
- 5) External Cause



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Suggested Hierarchy for Diagnosis Coding

Position 1: Neurologic conditions

Examples of neurological diagnoses include Radiculitis and Sciatica

Position 2: Musculoskeletal conditions

Examples of structural diagnoses for the spine include Degenerative Joint Disease, Spondylolisthesis, and Scoliosis

Position 3: Subluxation/Segmental Dysfunction

An example of a subluxation diagnosis includes Lumbar Segmental Dysfunction

Position 4: Soft Tissue/Posture

Examples of soft tissue diagnosis include fibromyalgia, myofascitis, and myalgia are excellent diagnoses to support manual therapy. Examples of posture diagnosis include kyphosis and hyper lordosis



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Suggested Hierarchy for Diagnosis Coding

Position 5: Complicating Factors

Examples include obesity, high blood pressure, diabetes, cancer, and other forms of co-morbidities

Position 6: External cause, Activity, and Location Codes

Examples are related to mechanisms of injury, like slips, trips, falls and accidents, and activity codes show what the patient was doing when injured. These are not required, but helpful, and if reported are only reported on the first claim



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Coding Key

Laterality:

- 1 Right
- 2 Left

7th Character:

- A Initial Encounter
- D Subsequent Encounter
- S Sequela



NOTE: Not every ICD-10-CM code with a seventh character has a sixth character— or even a fifth or fourth character for that matter. The letter “x” serves as a placeholder when a code contains fewer than six characters to ensure the seventh character remains in the seventh position.

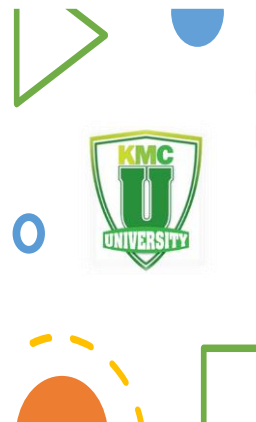
200

Quick Tip

Guidelines for Chapter 19 injury codes state:

“7th character “A”, initial encounter, is used while the patient is receiving active treatment for the condition. Examples of active treatment are... evaluation and continuing treatment by the same or a different physician.”

Check with your carriers to confirm how they expect the 7th character to be used.



201

Let's Build a Code

ICD-10 codes expand with increased specificity

S 8 3 . 4 1 2 A

S = Injuries, poisoning and certain other consequences of external causes related to single body regions

S83 = dislocation and sprain of joints and ligaments of knee

S83.4 = Sprain of collateral ligament of knee

S83.41 = Sprain of medial collateral ligament of knee

S83.412 = Sprain of medial collateral ligament of left knee

S83.412A = sprain of medial collateral ligament of left knee, Initial encounter



Not Knowing is Not Enough

Unknowingly misrepresenting the patient's condition with improper ICD-10 coding that doesn't match the documentation is a red flag and could be interpreted as billing fraud!



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203



- Diagnosis Structure is According to Payer
- Medicare wants the Subluxation Code listed as:
 - Primary Segmental Dysfunction followed by the Condition Code
 - Other Payers prefer the NMS Condition Code as Primary

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Medicare and Non-Medicare Payers Diagnosis Reporting Rules



Case Example:

Patient presents with sciatica down right leg and cervical radiculopathy
X-rays are taken and reveal disc degeneration at C5/C6 and the lower lumbar region



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For Medicare, using their coupling rules, the diagnosis reporting may look like this:



1. M99.03 Lumbar Segmental Dysfunction
2. M54.41 Lumbago with sciatica down right leg
3. M99.01 Cervical Segmental Dysfunction
4. M54.12 Cervical radiculopathy
5. M99.04 Pelvic Segmental Dysfunction
6. M54.36 Disc degeneration lower lumbar
7. M50.322 Disc degeneration C5/C6
8. M62.830 Muscle spasm of the back

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For most non-Medicare payers

List the diagnosis is descending order of severity

1. M54.41 Lumbago with sciatica down right leg
2. M54.12 Cervical radiculopathy
3. M54.36 Disc degeneration lower lumbar
4. M50.322 Disc degeneration C5/C6
5. M99.03 Lumbar Segmental Dysfunction
6. M99.04 Pelvic Segmental Dysfunction
7. M99.01 Cervical Segmental Dysfunction
8. M62.830 Muscle spasm of the back



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- Diagnosis is a critical part of your Medical record
- Must be documented within initial visit documentation of the episode of care
- This is the single most important place for the diagnosis to be recorded for insured or self-pay patients

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Remember!
The best reasons to choose a certain diagnosis are based on:

- History
- Examination
- Assessment
- Additional testing indicated
- Best describes the patient's condition
- Best to report the condition

211

What Good Looks Like

DIAGNOSIS:
 Upon consideration of the information available I have diagnosed Kathy with: (M5412) Radiculopathy, cervical region, (M99.01) Seg and somatic dysf of cervical reg, (M99.02) Segmental and somatic dysf of thoracic region, (M62.830) Muscle spasm of the back
 Compensatory Diagnosis: (M99.03) Segmental and somatic dysf of lumbar region, (M99.05) Segmental and somatic dysf of pelvic region

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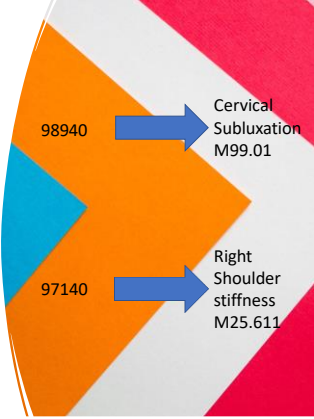
Medicare Example

19. ADDITIONAL CLAIM INFORMATION (Designated by NUCC)												
21. DIAGNOSIS OR NATURE OF ILLNESS OR INJURY (Relate A-L to service line below (24E))												
A.			B.			C.			D.			ICD Ind.
M9901			M5412			M436			M542			
24. A. DATE(S) OF SERVICE From To B. PLACE OF SERVICE C. PROCEDURES, SERVICES, OR SUPPLIES (Explain Unusual Circumstances) D. MODIFIER E. DIAGNOSIS POINTER												
MM	DD	YY	MM	DD	YY	EMG	CPT/HCPCS					
							99203		Z5		GY	
							98940		AT			
							G0283		GY		GP	

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Diagnosis Pointing for 59 modifier

- When a service is considered mutually exclusive of another service
- Utilize diagnosis pointing to demonstrate to the payer that a separate service was performed in a separate region/area



215

21. DIAGNOSIS OR NATURE OF ILLNESS OR INJURY (Relate A-L to service line below (24E))												
A.			B.			C.			D.			ICD Ind.
M99.01			M25.611			M62.838						
24. A. DATE(S) OF SERVICE From To B. PLACE OF SERVICE C. PROCEDURES, SERVICES, OR SUPPLIES (Explain Unusual Circumstances) D. MODIFIER E. DIAGNOSIS POINTER												
MM	DD	YY	MM	DD	YY	EMG	CPT/HCPCS					
							98940				A	
							97140		59		BC	

Diagnosis Pointing

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Diagnosis is Dynamic

- Realize that the diagnosis is a definition of what is going on with the patient now
- When you do your periodic re-evaluations, you may find that you need to update your diagnosis to describe the patient's present circumstance



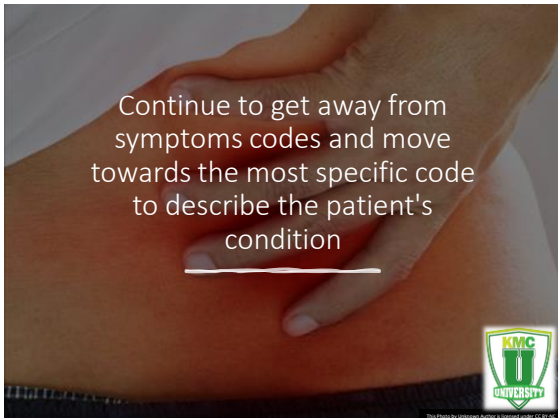
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Applying What You Learned

- Look at your diagnosis process:
 - Does your exam quantify your history and lead to diagnosis to support your treatment plan?
- Look at your most common Diagnosis codes and compare them to the Diagnosis criteria required



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Yearly Updates

- The ICD-10 code set will be updated on goingly
- New codes go into effect each October 1
- It's critical to stay informed about changes to the codes or wording
- Update billing and computer systems accordingly.



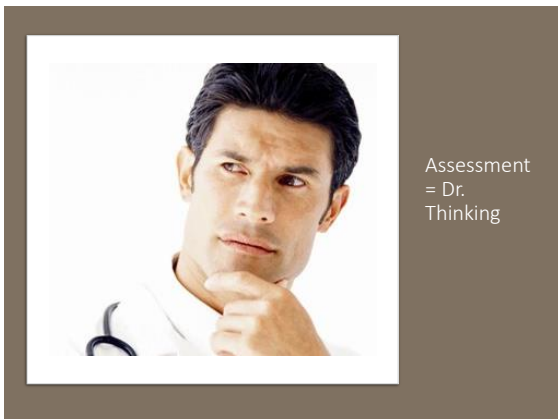
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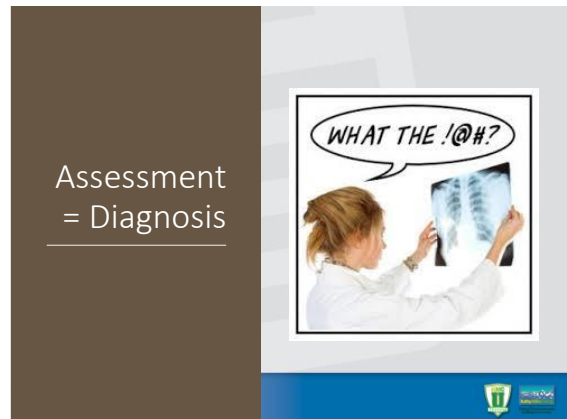
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Case Management

Assessment = Case Management


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Job 3: Doctor Thinking

- This is initial assessment (S+O)
- H + E = D => Tx Plan
- Diagnosis for each region you plan to treat
- Treatment plan is obvious based on DX
- DX and plan for each component service



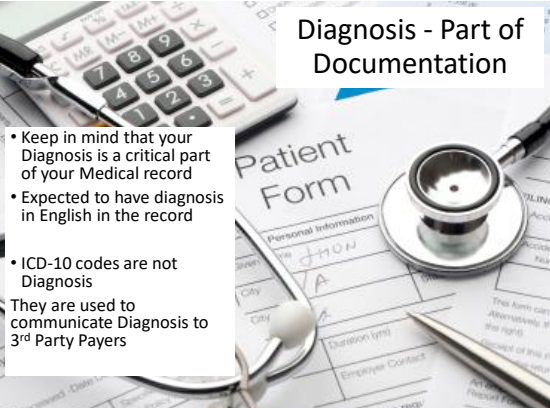
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Initial Assessment

- Interpret the facts – don't add new facts
- The assessment is the place to record professional opinions and judgments regarding the patients' diagnosis, their progress, and prognosis
- Define the nature of the problem and other key info for E/M coding by MDM

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Diagnosis - Part of Documentation

- Keep in mind that your Diagnosis is a critical part of your Medical record
- Expected to have diagnosis in English in the record
- ICD-10 codes are not Diagnosis

They are used to communicate Diagnosis to 3rd Party Payers

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Provide Appropriate Rationale

230

Tell Us What You're Thinking

- Why are the tests being ordered?
- Why did you decide to do what you did?
- What's between your ears must appear in the documentation
- X-rays, labs, other diagnostic tests, referrals, and DME



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Sample Uncomplicated Assessment

I have diagnosed Fred with an acute, uncomplicated injury from his slip and fall. He has no known risks that would complicate his recovery, and there is low risk from gentle, conservative chiropractic care.

Fred is in good health and is expected to make good progress and recovery with few anticipated residuals. There are no complicating factors to consider and no specific contraindications to chiropractic treatment.

Based on his history and examination, it is reasonable to believe that barring any unforeseen circumstances, his recovery will probably take about the same length of time as an average patient with an uncomplicated musculoskeletal case.



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Medicare Documentation Guidelines

Initial Visit	Subsequent Visits
<ul style="list-style-type: none"> History Description of Present Illness including functional deficit(s) Proof of Subluxation <ul style="list-style-type: none"> - PART or X-ray Physical Exam (PART) Assessment & Diagnosis <ul style="list-style-type: none"> - 1° Subluxation - 2nd Condition Treatment Plan Date of initial treatment 	<ul style="list-style-type: none"> History Review of chief complaint Physical Exam (PART) Document daily treatment Progress related to treatment goals/plan (Assessment)

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Every Episode Needs a Plan

- Whether a couple of visits, a month of care, or a longer episode, all need a plan
- This is the doctor's roadmap to what treatment will be provided based on findings

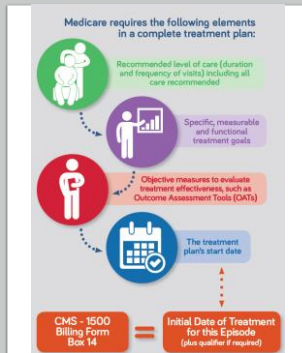
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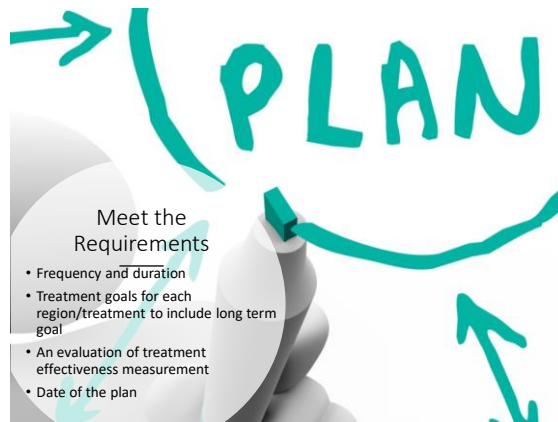
Treatment Plan

- Your treatment plan is your pre-determined plan of action.
- It will take into consideration the tissue specific issues defined in your patient work-up and diagnosis
- Soft-tissue diagnosis and soft-tissue targeted treatment



Documentation

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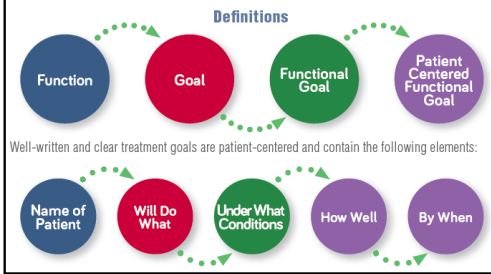


- Meet the Requirements
- Frequency and duration
 - Treatment goals for each region/treatment to include long term goal
 - An evaluation of treatment effectiveness measurement
 - Date of the plan

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Writing Effective Treatment Goals

Meet the guidelines by including functional short-term goals (STG) and functional long-term goals (LTG) in your compliant treatment plan. Include specific dates the goals are expected to be achieved.



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Use OATs to Help with Your Goal Writing

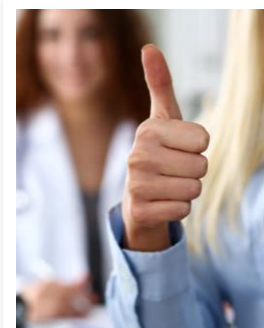
- Use OATs to assist with identifying functional limitations
- Use mnemonics as cues to assist with including all necessary elements
- Goals should ALWAYS be functional in nature



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One More Great Reason!

- OATs are a great education opportunity to show patients their progress.
- Patients forget how bad off they were when they first begin care; the OAT is a great way to remind them of how they have changed through a course of care



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Instructions

This questionnaire has been designed to give you information as to how your back or leg pain is affecting your ability to manage in everyday life. Please answer by checking ONE box in each section for the statement which best applies to you. We realize you may consider that two or more statements in any one section apply but please just shade out the spot that indicates the statement which most clearly describes your problem.

<p>Section 1 - Pain Intensity</p> <p><input type="checkbox"/> I have no pain at the moment: 0</p> <p><input type="checkbox"/> The pain is very mild at the moment: 1</p> <p><input type="checkbox"/> The pain is moderate at the moment: 2</p> <p><input checked="" type="checkbox"/> The pain is fairly severe at the moment: 3</p> <p><input type="checkbox"/> The pain is very severe at the moment: 4</p> <p><input type="checkbox"/> The pain is the worst imaginable at the moment: 5</p>	<p>Section 3 - Lifting</p> <p><input type="checkbox"/> I can lift heavy weights without extra pain: 0</p> <p><input type="checkbox"/> I can lift heavy weights but it gives extra pain: 1</p> <p><input type="checkbox"/> Pain prevents me from lifting heavy weights off the floor, but I can manage if they are conveniently placed eg. on a table: 2</p> <p><input type="checkbox"/> Pain prevents me from lifting heavy weights, but I can manage light to medium weights if they are conveniently positioned: 3</p> <p><input checked="" type="checkbox"/> I can lift very light weights: 4</p> <p><input type="checkbox"/> I cannot lift or carry anything at all: 5</p>
<p>Section 2 - Personal care (washing, dressing etc)</p> <p><input type="checkbox"/> I can look after myself normally without causing extra pain: 0</p> <p><input type="checkbox"/> I can look after myself normally but I cause extra pain: 1</p> <p><input type="checkbox"/> It is painful to look after myself and I am slow and careful: 2</p> <p><input checked="" type="checkbox"/> I need some help but manage most of my personal care: 3</p> <p><input type="checkbox"/> I need help every day in most aspects of self-care: 4</p> <p><input type="checkbox"/> I do not get dressed, I wash with difficulty and stay in bed: 5</p>	<p>Section 4 - Walking</p> <p><input type="checkbox"/> Pain does not prevent me walking any distance: 0</p> <p><input type="checkbox"/> Pain prevents me from walking more than 1 mile: 1</p> <p><input type="checkbox"/> Pain prevents me from walking more than 1/2 mile: 2</p> <p><input checked="" type="checkbox"/> Pain prevents me from walking more than 100 yards: 3</p> <p><input type="checkbox"/> I can only walk using a stick or crutches: 4</p> <p><input type="checkbox"/> I am in bed most of the time: 5</p>

Total of 13 Points

Documentation

244

22 Points Here
+
13 Points
Previous
35 Points Total
35/50 = 70%
Disability

Documentation

245

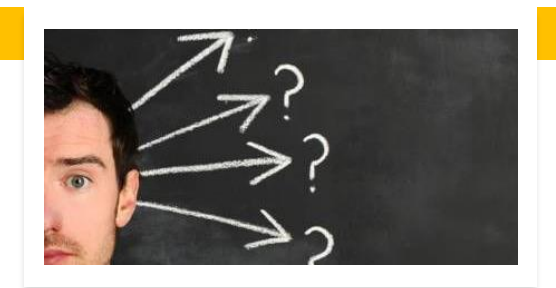
70% = Crippled

Interpretation of scores	
0% to 20%: minimal disability:	The patient can cope with most living activities. Usually no treatment is indicated apart from advice on lifting, sitting and exercise.
21%-40%: moderate disability:	The patient experiences more pain and difficulty with sitting, lifting and standing. Travel and social life are more difficult and they may be disabled from work. Personal care, sexual activity and sleeping are not grossly affected and the patient can usually be managed by conservative means.
41%-60%: severe disability:	Pain remains the main problem in this group but activities of daily living are affected. These patients require a detailed investigation.
61%-80%: crippled:	Back pain impinges on all aspects of the patient's life. Positive intervention is required.
81%-100%:	These patients are either bed-bound or exaggerating their symptoms.

Use for Evaluation of Treatment Effectiveness
Beginning Score: 70% Disabled
Goal Score: 10% or Better

Documentation

246



Review Items with Highest Disability

- Walking, sitting, standing, sleeping, traveling, and pain intensity all = 4 points
- Choose one or more that are easily measured to set as functional goals for treatment

247

Standing and Sleeping

- Standing and sleeping most greatly affect patient's ADLs
- Easily measured on a daily basis
- Easily tracked through treatment
- Easy for the patient to manage and report on

248

Address Current and Previous Functional Limitations

- Address the patient's abilities before this incident
- Use for comparison to current limitations
- Assists with measurable aspect of goals
- Make goal realistic to patient's previous abilities

249

For Example...

- STG: Mary will sleep for 4 hours without interruption by 3/4/15
 - This increases by one unit in the "Sleeping" category
- LTG: Mary will sleep for up to 8 hours without interruption by 5/15/15, which is her level of function prior to this slip and fall incident
 - This increases the function up to the "zero" limitation level in the "Sleeping" category

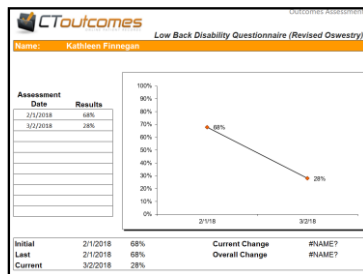
250



Track Progress

- OATs should be repeated every 30 days or upon discharge
- Per Yeomans, 30% improvement denotes "significant" improvement
- If patient is unable to reach goal, that creates new baseline "normal"

251



Report on Progress and Results

- Demonstrate how the OAT contributed to decision making
- If it gets worse on evaluation, take action
- Always "introduce" into the health record

252

Treatment Plan vs. Treatment



253

Treatment Plan vs. Treatment



254

Patient Wasn't Treated



- Patient was advised in using ice at home
- Instructed to return for treatment
- If the patient was treated TODAY then SOAP should be added below the TX plan!!

Documentation

255

This Visit Must Include "P" of SOAP if you Treat!

Today's Treatment:
 - Primary Treatment: Diversified, Activator and Gonstead- Chiropractic Manipulative Treatment (CMT) to the C3, C4, L3 and L4 spinal level(s), Right Sacrum
 - Compensatory adjustment(s) at level(s): T5, T6, T7 and right pelvis
Therapeutic Exercise: Isometric ROM and stretching, neck, upper back-passive assisted, using hand and light theraband- **17 minutes**; abdominal hollowing, cat arch stretching for lower back- **7 minutes**; wall angels and mid-back stretching-rhomboids- **8 minutes** TOTAL TIME: 32 minutes
 - Advised
 - Tx Effect: Treatment rendered without incident
 - Next Visit: continue with treatment plan as scheduled

Treatment is different than treatment plan. On E/M visits where you are establishing a treatment plan, if you execute treatment the same day, don't forget to list it.

Documentation

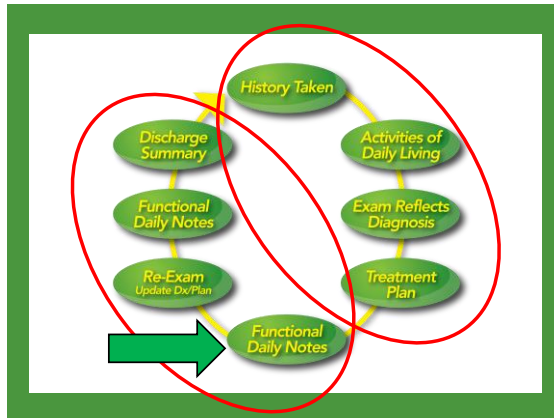
256



The Routine Office Visit (ROV) Defined



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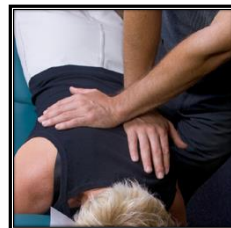
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Job 4: Doctor Fixing

- Clarify and execute your plan
- Goals are associated with the plan
- Medical necessity is clear
- Code the correct treatment that you chose



262

Daily Visits

- Again, treatments are easy
- Often notes are lacking:
 - Function related subjective
 - Quantified objective
 - Written assessment of treatment and condition progress

263

Medicare Documentation Guidelines

Initial Visit

- History
- Description of Present Illness - including functional deficit(s)
- Proof of Subluxation
 - PART or X-ray
- Physical Exam (PART)
- Assessment & Diagnosis
 - 1st Subluxation
 - 2nd Condition
- Treatment Plan
- Date of initial treatment

Subsequent Visits

- History
- Review of chief complaint
- Physical Exam (PART)
- Document daily treatment
- Progress related to treatment goals/plan (Assessment)

264

S=SUBJECTIVE

- Clients' complaints in their own words, use an analog scale

O=OBJECTIVE

- Observations made about the client, such as: posture, patterns, movement, weakness, level of tension in the tissues, spasms in muscles, joint movement, color/temperature of skin and breathing patterns

A=ASSESSMENT

- Includes results of the treatment, reanalysis of posture and range of motion

P=PLAN

- Suggest a treatment frequency or establish a set amount of visits based on similar cases, include any self care instructions, establish a re-evaluation time

**S
O
A
P
N
O
T
E**

Documentation

265

DOCUMENTATION

S + O = A → P and PART

How do the topics fit into our daily documentation?

<p>SOAP</p> <ul style="list-style-type: none"> • Documentation system for patient encounters • Best for daily visits 	<p>PART</p> <ul style="list-style-type: none"> • Required documentation for subluxation/segmental joint dysfunction • Many providers believe that PART is enough
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Documentation

266

Subjective - P=Pain or Tenderness

Observed facial expressions of pain or discomfort	Antalgic postures and movements	Grooming deficiencies that could be due to limitations caused by pain	Mood
Overt pain behaviors	Pain scales/Pain diagrams and drawings	Functional questionnaires	Pain resulting from static palpation
Pain resulting from motion palpation	Pain reported during regional and or segmental range of motion tests	Pain reported during physical, orthopedic, neurological, and/or chiropractic examination procedures	Algoemtry

Documentation

267

Medicare's Routine Office Visit "Subjective" History Requirements

History (an interval history sufficient to support continuing need; document substantive changes)

- Review of complaint(s)
- Changes since last visit
- System review if relevant

268

B. Established Patient Visit:

1. **Subjective Complaint:** The patient's description of complaints should be recorded at each visit indicating improvement, worsening, or no change.

Colorado's Minimal ROV Subjective Requirements

269

Daily Documentation Must Include Patients' Self-Appraisals

- Know your functional deficits in order to focus your conversation on how they have changed.
 - Better
 - Worse
 - Same
 - Measurable

270

Daily Subjective Documentation Must Include Patients' Self-Appraisals

- Examples:
 - Better - Ability to brush hair in the morning without thumb and index finger tingling 50% of the time
 - Worse - Increased difficulty putting on socks and now requires assistance from a family member
 - Same - No change in ability to walk one block without increased pain



271

Best Practices for Gathering Functional Self-Assessment

“Mrs. Klaus, your walking really seems improved. When you first came in you were able to walk about 10 feet without that sharp pain... How far are you able to walk today without the pain coming back?”



272

Best Practices for Gathering Functional Self-Assessment

“I understand you feel your back pain is the same as when you first came in. At that time you could only stand to do dishes for 10 minutes, and spasms would start ... How long can you stand to wash dishes now?”



273

Good Subjective Examples

Patient reports cervical pain that is dull and rated at 3/10. She reports there has been no change in her overall neck pain since the last visit but **she is now able to sleep 7-8 hours a night** with 3 hours uninterrupted by pain.

Since the last visit the patient has decreased in sharp low back pain from a 4/10 to 2/10. He says **“It didn't hurt to ride my bike here today.”** When asked how long of a drive that was, he indicated that it was about a 30 minutes.

Documentation

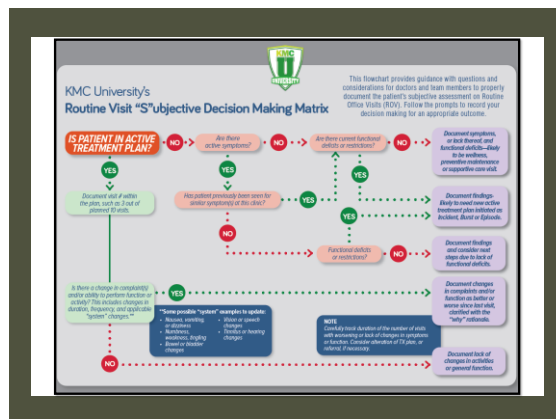
274

Master Internal Systems that can Streamline this Process

- Team member driven documentation
- They gather relevant data
- You review out of sight of the patient then...
- You lead the conversation
- Save as much as an hour a day



275



276



- Active ROM (observed and estimated)
- Passive ROM
- Resisted ROM
- Segmental motion palpation
- Joint fixation (hypomobility)
- Joint laxity (hypermobility)
- Joint crepitus
- ROM measurements

283

283

T=Tissue Tone Changes

- Observable hypertonicity, spasm, hypotonicity, and atrophy
- Fasciculations
- Edema
- Bruising, discoloration
- Heat
- Muscle-tendon crepitus
- Muscle weakness
- Heat measuring instruments

Documentation

284

O = ART Data Gathering

What do you see, palpate, and/or observe about the patient before treatment

- Asymmetry (posture, ortho findings)
- Range-of-motion (limitations or mobility)
- Tissue tone (Spasm, listings, inflammation)

285

O = ART Data Gathering

- Objective measures can be quantified
- ROM in °s
- Soft tissue is rated by severity (minimal to severe)
- Asymmetry of posture to cm or mm
- % of impairment or improvement when possible

286

O = ART Gathering

- Left foot flare decreased during perambulation by 10° since last visit. Patient is now 95% of WNL
- Cervical Right Lateral Flexion has improved 10% since last visit resulting in an increase in 5°
- Bilateral trapezius spasm has decreased from moderate to mild since last visit.

287

Frequency of OATS

- Required to be performed every 30 days!
- Must be a standardized tool--are many to choose from
- Use the same OAT for the same patient
- Excellent for Evaluation of TX Effectiveness

289



290

Continue Care? Or Discharge?

- Assessment findings justify continued care or discharge
- Final exam should verify maximum therapeutic benefits has been achieved



291

When Should You Refer Out

- Certain situations indicate that you should not treat the patient
 - Patient's condition is not responding to the treatment rendered, when all reasonable alternative chiropractic methods have been exhausted
 - The patient's condition is worsening with treatment
 - The patient experiences a medical emergency

Documentation

292

Active Treatment Routine Office Visit (ROV) Objective

Objective:

Daily Objective Findings:

- Spinal Restrictions/Subluxations: **L4, C3, C4, right C5, L3, L4, L5, right sacrum and right pelvis**
- **Comprehensibility/Spinal Subluxations: T5-T6**
- **Pain/Tenderness:** Cervical, cervico-thoracic, upper thoracic, lower lumbar and lumbosacral
- **Postural Analysis:** **short left leg (pelvic dysfunction),** head rotation left, high right shoulder, thoracic hyper-kyphosis and high left hip
- **Muscle Spasms:** Hypertonic: **gluteus medius (neck), left trapezius, upper thoracic, right posterior trapezius, mid thoracic, lumbar and left latissimus**
- **ROM Concerns:** **pelvic extension, lumbar right rotation and lumbar right lateral flexion** moderately reduced with pain.

Objective findings clear for all spinal regions being treated

Incidental subluxations not related to the complaints are noted

PART is clearly indicated for all regions being treated

- Parts of PART can be a simple basis for objective
- Separate incidental subluxations from active
- Include what's necessary to justify and validate today's treatment—muscle related if performing muscle work

293

Preventive Maintenance Visit Objective

Objective:

Daily Objective Findings:

- Spinal Restrictions/Subluxations: **R1, L1, L2, R1, L5-Sacrum, R1 ilium**
- **Postural Analysis:** right short leg, mild anterior head carriage, right low shoulder
- **Tissue Tone Changes:** **mild tightness on the right side of the neck, moderate tightness and tenderness in the R1 lumbar region, mild to moderate hyperactivity and mild to moderate tenderness of R1 Piriformis/Gluteus, necks and R1 Gluteus Medius.**

Objective findings clear for all spinal regions being treated.

- There can be objective findings and it's still considered preventive maintenance
- Record findings that align with your technique
- Spinal restrictions listed warrant adjustment of those segments

294

Wellness Visit Objective

Objective:

Daily Objective Findings:

- Spinal Restrictions/Subluxations: **C2, C5, L4, and right ilium**
- **Postural Analysis:** right short leg, mild anterior head carriage
- **Tissue Tone Changes:** **mild tightness on the right side of the neck and lumbar region**

Objective findings clear for all spinal regions being treated

- There can be objective findings and still considered wellness treatment
- Record findings that align with your technique
- Spinal restrictions listed warrant adjustment of those segments
- The intent of the visit and subjective documentation helps clarify

295


Subsequent Visit: Assessment

Documentation needs to show what the doctor is thinking:

- Treatment effectiveness
- Assessment of change since last visit

How and Why

- What is the progress towards the functional goals?




Documentation

296


Paint the Picture of Progress Toward Goals

- Can be unchanged or even regressing
- Must be quantitative
- Function is the key
- Paint the picture
- Don't leave the story half complete



Documentation

297



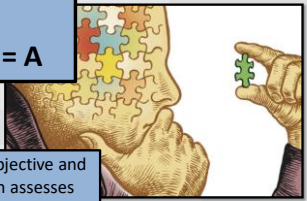
The Purpose of Assessment in the ROV Note

- To tie the note together
- To provide context of the findings in S and O
- To carry the thread from visit to visit to show progress or lack thereof

298

From PART to Assessment

$P + ART = \text{Assessment}$
 or
 $S (P) + O (ART) = A$



Doctor considers today's subjective and objective findings and then assesses what they mean to the effectiveness of the treatment

Documentation

299



Assessment of Patient's Assessment

- Patient's assessment of their condition
 - Compare ART of the visit against the patient's statements
 - How much do their statements relate to the effectiveness of treatment?
 - Quantify with Objective findings
 - Be ready to explain in assessment

300

Assessment of Patient's Assessment

Examples:

- The patient indicates that her pain is unchanged but upon palpation there is less spasm than the previous visit in her low back. I believe that her condition is improving.
- The patient's opinion that her ability to walk 20 ft without increased pain in her knee is questionable because I observed that she had difficulty walking to the 15-20 feet from the reception room to the treatment room. She still has room for functional improvement.

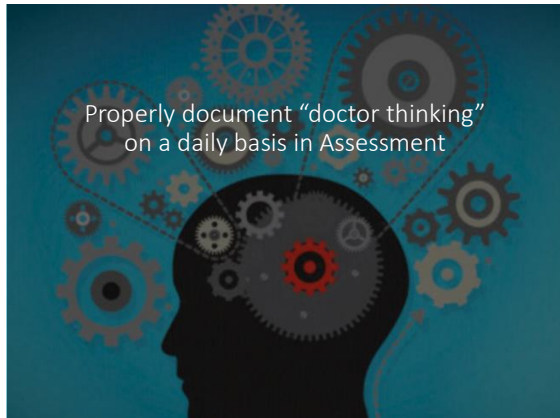
301

Assessment of ART

The slight improvement (approx. 2-3°) in her low back ROM indicates that her condition is improving

Increased muscle guarding in the cervical spine after the last CMT indicates that the patient is not responding well to diversified adjusting. Change technique to high velocity, low amplitude thrust for the duration of the plan of care.

302



Properly document "doctor thinking" on a daily basis in Assessment

303

Best Practices for Defining your Doctor's Assessment

- Remember it is all about Function, Function, FUNCTION
- Identify HOW the patient has improved
- Identify WHY they need continued care
- That is Medical Necessity by definition!



304

Resolved and Stable

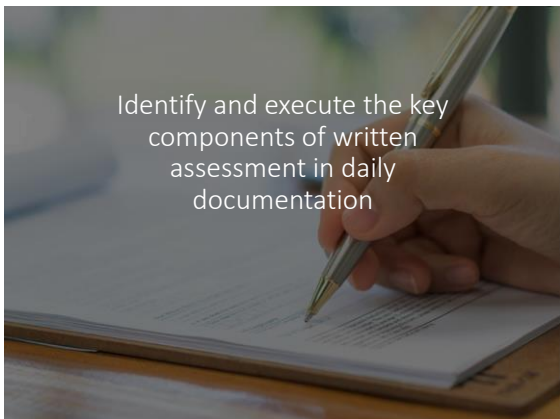
Daily Assessment: It's my opinion that Mary has reached maximum medical improvement for this condition, as evidenced in today's subjective and objective evaluation.

- **Current Functional Ability:** Mary can currently lift, pull and push up to 50 pounds without increased pain, residuals, or exacerbation of her condition. The pain no longer shoots down her leg. She has met the short term goals through the treatment episode, and has now met the long term goal of moving 50 pounds of weight with more stability, within 30 days of the initiation of this most recent treatment plan.

- **Determination of Care:** No additional active treatment is necessary for this condition, since her goals have been met and she is stable at this time. She will be discharged from active treatment today.

Documentation

313



Identify and execute the key components of written assessment in daily documentation

314

Assessment as Case Management

- The following are examples of assessments that show the proper way to document through a course of treatment
- A real story is told of how the patient is getting better
- No auditor could question the effectiveness of the doctor's treatment or his management of the condition

Documentation

315

Preventive Maintenance Visit Assessment

A

Assessment:

- Current Status: **Preventive Maintenance** care for subluxation correction to maintain neuro-spinal integrity and prevent deterioration of the functional spinal motion units. Patient is fully functional and without pain or symptoms in all their activities. She will further benefit from **chiropractic spinal realignment within the next 6 weeks** - some of today's findings.

Diagnosis: (M99.02) Thoracic Subluxation, (M99.03) lumbar subluxation, (M99.04) Sacral Subluxation (M99.05) pelvic subluxation

Minimal Assessment due to the nature of the patient presentation

Basic diagnosis is expected for Preventive Maintenance visits and patient receipt

- Record the current status and elaborate if necessary.
- Maintenance can look different from visit to visit, so detail here is helpful
- Include the diagnosis here, as it may be the only place it appears

321

Wellness Visit Assessment

A

Daily Assessment:

- Current Status: **Asymptomatic** or subluxation correction to maintain and improve neuro-spinal integrity, overall health, and general wellbeing.
- Diagnosis: (M99.01) cervical subluxation, (M99.03) lumbar subluxation, (M99.05) pelvic subluxation

Minimal assessment due to the nature of the patient presentation

Basic diagnosis is expected for wellness visits and patient receipt

- Note that it's a wellness visit, per your definition
- Asymptomatic assessment is perfectly fine given the lack of findings beyond subluxation
- Consider using diagnosis in this section since it may be the only place it shows up

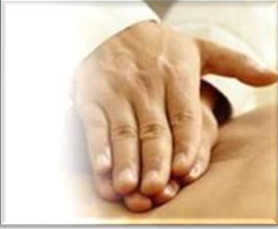
322

Treatment "Plan"

S (P) + O (ART) = A → P

Treatment is a result of:

- S+O findings
- Your assessment that TX will help condition



Documentation


323

Subsequent Visit: Treatment

- CMT**
 - List spinal/vertebral areas adjusted that are MN
 - Include secondary areas of compensation that were treated
 - Include technique
 - Manual manipulation
 - Can include handheld device with manual force
 - How did patient handle the treatment
- Passive/Active therapies**
 - Document what was done, why it was done, and how it affected the patient

Documentation

324

Spinal Regions	Extra-Spinal Regions
<p>Cervical: Atlanto-Occipital to C7</p> <p>Thoracic: T1 through T12 including posterior ribs</p> <p>Lumbar: L1 through L5</p> <p>Sacral: sacrum including sacrococcygeal junction</p> <p>Pelvic: SI joints and other pelvic articulations</p>	<p>Head: includes TMJ</p> <p>Upper extremities: shoulder, arm, elbow, wrist, and hand</p> <p>Lower extremities: hip, leg, knee, ankle, and foot</p> <p>Rib cage: anterior rib cage</p> <p>Abdomen: soft tissue of the abdomen</p> 

Documentation

325



Tell Them What You Did



Today's Treatment:

- Primary Treatment:** Diversified, Activator and Gonstead- Chiropractic Manipulative Treatment (CMT) to the C3, C4, C5, left T1 and left T2 spinal level(s).
- Compensatory adjustment(s) at level(s):** right L4, right L5, right sacrum and right pelvis
- Extraspinal region(s) adjustment:** right TMJ
- Supportive Therapy** to optimize treatment effectiveness the following therapy(s) were performed:
 - **As per treatment plan - Hot Pack:** hot moist pack applied to posterior cervical (neck) region(s) for 15 minutes.
 - **As per treatment plan - EMS Unattended** low volt EMS applied to left side of neck and right side of neck region(s) for 15 minutes.
- Advised**
 - **TX Effect:** Treatment rendered without incident and responding as expected.
 - **Next Visit:** continue with treatment plan as scheduled

Documentation

326

Spinal Regions	Extra-Spinal Regions
 <p>Cervical: Atlanto-Occipital to C7</p> <p>Thoracic: T1 through T12 including posterior ribs</p> <p>Lumbar: L1 through L5</p> <p>Sacral: sacrum including sacrococcygeal junction</p> <p>Pelvic: SI joints and other pelvic articulations</p>	<p>Head: includes TMJ</p> <p>Upper extremities: shoulder, arm, elbow, wrist, and hand</p> <p>Lower extremities: hip, leg, knee, ankle, and foot</p> <p>Rib cage: anterior rib cage</p> <p>Abdomen: soft tissue of the abdomen</p> 

 Documentation 

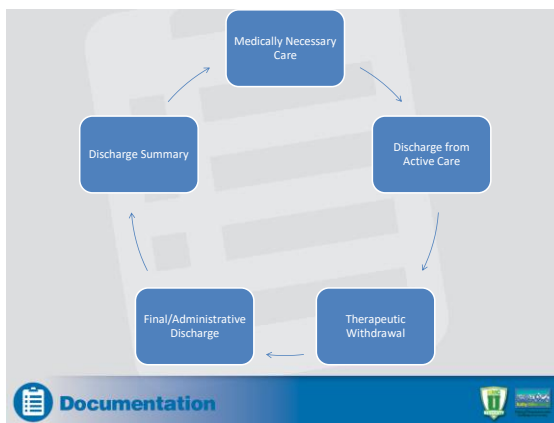
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Create “The End” to Every Story with Proper Patient Discharge

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329



330

Continue Care? Or Discharge?

- Assessment findings justify continued care or discharge
- Final exam should verify maximum therapeutic benefits has been achieved



331

When Should You Refer Out

- Certain situations indicate that you should not treat the patient
- Patient’s condition is not responding to the treatment rendered, when all reasonable alternative chiropractic methods have been exhausted
- The patient’s condition is worsening with treatment
- The patient experiences a medical emergency

332



- Discharge to something
- Know that the episode of care is complete
- Reoccurrence vs. Exacerbation
- Next active episode...begin again!

Maintenance or Wellness Care vs. PRN

333

When to Release from Active Care

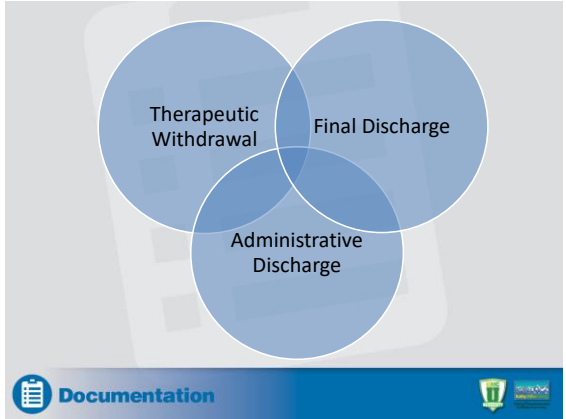
- At scheduled re-evaluations review patient's progress towards:
 - ADL goals
 - Functional goals
 - Symptom free goals
- Within active treatment if the results warrant
 - Reschedule evaluation earlier

334

When to Release from Care

- Per CCGPP: When the patient arrives at Final Plateau (maximum therapeutic benefit)
- Complete or partial resolution of the condition and all reasonable treatment and diagnostic studies have been provided
- Patient is unlikely to improve further

335



336

Therapeutic Withdrawal

- Strategically weaning the patient off of medically necessary care to determine if they can maintain the therapeutic goals of treatment
- Final step before patient can begin maintenance care

Like a game of Jenga... Making sure the pieces you moved are where you want them before removing your hands.

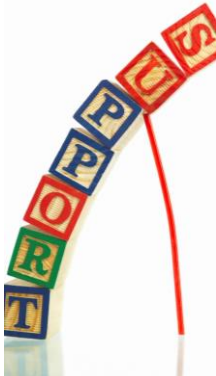
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Types of Therapeutic Withdrawal

- Gradual Withdrawal
 - Where the patient's care is tapered off
- Abrupt Withdrawal
 - Patient instructed to return if the symptoms recur
 - Patient is scheduled for an evaluation at a later date to determine if there is any regression
 - Tends to be the typical MD approach

Times a Week	# of Weeks
3	2
2	2
1	2
1 every other week	4
Total = 14 visits	

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Therapeutic Withdrawal

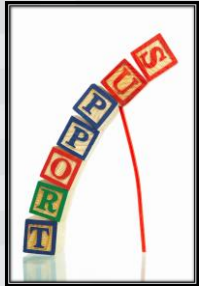
CCGPP (Clinical Compass)

- Therapeutic withdrawal (TW) is included as **proper** case management
- Without TW
 - There is no way to determine the stability of the spine
 - Determine if a patient require on going care

339

Therapeutic Withdrawal

- The Mercy Guidelines
 “Periodic trials of therapeutic withdrawal fail to sustain previous therapeutic gains that would otherwise progressively deteriorate”
- Utilization review standpoint
 - The proof that a patient cannot sustain therapeutic gains can only be demonstrated through **periodic withdrawals from care**, along with detailed documentation which clearly supports a subsequent **regression in patient status**




Documentation

340

Define Therapeutic Withdrawal for Your Protocols

When functional status has remained stable under care and further improvement is not expected or **withdrawal of care results in documentable deterioration**, additional care may be necessary for the goals of **supporting the patient's highest achievable level of function**, minimizing or controlling pain, stabilizing injured or weakened areas, **improving activities of daily living**, reducing reliance on medications, **minimizing exacerbation frequency or duration**, minimizing further disability, or **keeping the patient employed and/or active**.



Documentation

341

Therapeutic Withdrawal


WHAT'S THE DIFFERENCE?

Maintenance

- The patient is **MAINTAINING THE CURRENT STATE** and not expected to improve.

Therapeutic Withdrawal

- The doctor is not 100% convinced that the patient will not relapse if active care is discontinued. **WE'RE TESTING TO SEE IF STABILITY CAN BE MAINTAINED.**
- (A short term trial)



Documentation

343

Beginning Therapeutic Withdrawal-Sample

Assessment:

Patient has met the outlined goal of being able to sleep 6-8 uninterrupted hours a night without awaking due to neck pain. It is my clinical opinion that a trial therapeutic withdrawal of treatment is warranted at this time. The patient will return in 2 weeks to determine if additional treatment options are warranted. At that time, I will either alter the treatment plan according to exam findings or release the patient into maintenance care.

Documentation

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Sample Assessment-Therapeutic Withdrawal

Mrs. Murphy's average pain level is a 5/10 when she stands for about an hour. She is not likely going to be able to stand more than that or have a lower pain level. (Patient returns a month later for care)

or

Mrs. Murphy can now stand for one hour with an average pain level of 5/10. Even though it is unlikely that she will ever have a lower pain level or more than one hour of time standing without increased pain because of her age and DDD, I feel that before releasing her into maintenance care a period of therapeutic withdrawal is indicated after today's treatment. I will reassess her condition and ADL's in a month to determine if the patient can maintain her current ADL's and associated pain levels.

Documentation

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Clinical Discharge

- Releasing from Medically Necessary Care
 - The patient doesn't need treatment to improve function anymore
 - Release them so they can fly on their own
 - Be the place they can maintain safety
 - Discharge puts a "pin" in this active episode

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When to Release from Care

CCGPP

- Arrive at Final Plateau (maximum therapeutic benefit)
- Complete or partial resolution of the condition and all reasonable treatment and diagnostic studies have been provided
- Patient is unlikely to improve further

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Discharge Summary


- Include:
 - Conditions treated
 - Initial treatment date
 - Date of discharge
 - # of Visits
 - Services provided
 - DME/orthotics RX'ed
 - Recap initial exam findings
 - Recap radiology and/or lab testing
 - Status of patient at discharge
 - Your assessment of patient's treatment
 - Recommendation for future care

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Final Discharge Checklist

- You've finished a course(s) of treatment
- The patient has met or is not likely to move closer to reaching goals
- You have effectively attempted therapeutic withdrawal or documented why it is not indicated
- The patient has been given educational and self management tools about his/her condition
- Written discharge is placed in chart

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Administrative Discharge

Documentation

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Administrative Discharge

<p>The Patient May Fire You</p> <p>Patient self-discharges or simply doesn't return for recommended care</p> <ul style="list-style-type: none"> • Personal issues • Financial issues • "Feels better" • Too busy • Not improving and not telling you 	<p>You May Fire the Patient</p> <p>Releasing the patient for non-compliance or other reason not directly related to care</p> <ul style="list-style-type: none"> • Missing appointments • Dictating Care • Not doing "homework" • Make referral to other provider
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Documentation

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When the Patient Drops Out

<ul style="list-style-type: none"> • Have a system for missed appointment follow-up <ul style="list-style-type: none"> – 3 phone calls – Last call from the doctor – Letter or something in writing – Notes in the patient's health record 	<ul style="list-style-type: none"> • Close the case in your documentation <ul style="list-style-type: none"> – Letter to patient outlines your attempts – Formally dismissing – Available for any additional care you feel you need – Closing current case – Happy to refer to other providers if necessary
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Documentation

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What If?

- All records will be collected in accident cases
- Any "open" cases could bode poorly for the patient
- Can also be a reason to encourage patient to come for one more discharge visit



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Applying What You Learned

- Review your documentation, or have someone else do it
- Evaluate your active vs. maintenance status
- Evaluate your internal compliance program and make plans to update

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